



1968 - 2018

LEGISLATIVE EDUCATION ACTION PROGRAM



# Fifty Years of Standing Up for Workers

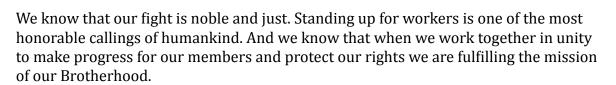
As LEAP turns 50 in 2018, it's a good time to reflect on why we put so much effort into educating our members about politics and the legislative process and coordinating our activity to connect with lawmakers. We need look no further than the Brotherhood's seal for an answer. Three words enshrined in the scroll of our seal set forth our mission as a union: Unity, Progress & Protection.

Through LEAP, we demonstrate unity to act on our common interests as Boilermakers, gathering in our nation's capital to express our views and to promote our priorities.

Through LEAP, we seek to make progress on issues that will advance our jobs, working conditions, health and safety, benefits and fundamental human rights.

Through LEAP, we seek the protection of what we and those who came before us have fought so hard to win.

Our concerted effort stands as a bulwark against those whose objectives are to weaken labor and destroy unions. We have powerful enemies with deep pockets. If we and other unions do not oppose them, then the voice of our enemies will become ever stronger, and the laws and regulations of our nation less responsive to the needs of American workers and their families.



To all of those taking part in our 50th Anniversary LEAP Conference, and to all those who have participated over the past half century, thank you for your honorable and dedicated service in representing our members and their families.

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Newton B. Jones International President



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LEAP is the Brotherhood's Legislative Education Action Program — a member-driven effort organized at the local lodge level, guided by the LEAP Executive Committee, and administered by the DGA.

# Legislative

LEAP provides tools Boilermakers can use to generate change in the legislative process.

## Education

LEAP educates Boilermakers about pending legislation concerning labor and work-related issues.

## Action

LEAP offers the ability to quickly connect with legislators through its website, including a quick-search directory of senators and representatives.

# Program

LEAP, through inclusion, builds local lodge solidarity. Strong, active local lodges are better able to negotiate good contracts for their members and are better able to influence legislators in passing laws that aid union organizing. The more workers organize, the stronger we all become.

## LEAP's Objectives

LEAP's primary goal is to ensure jobs and job security through political and legislative action. We accomplish this goal by achieving the following objectives:

- Establish effective, functioning LEAP committees in all U.S. local lodges;
- Increase voter registration and mobilize members to vote;
- Educate and motivate members on the issues;
- Participate in state AFL-CIO meetings and events;
- Advise elected officials on legislative issues;
- Attend events for candidates and elected officials;
- Mobilize political resources from voluntary contributions made by Boilermaker members to the Campaign Assistance Fund (CAF);
- Support the Legislative Education Fund (LEF) by contributing from the local lodge general treasury at least 25 cents per member per month.

The Boilermakers union supports pro-worker candidates regardless of party affiliation. Members should be involved in both parties so that unions can build on common ground for the benefit of all workers.

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### LEAP's Structure

LEAP has three primary building blocks: the LEAP Executive Committee, the Department of Government Affairs, and the local lodge LEAP committee.

## **LEAP Executive Committee**

At the International level, LEAP policies are formulated by an Executive Committee consisting of the International President (chair of the committee), the International Secretary-Treasurer (secretary-treasurer of the committee), and International Vice Presidents in the United States (committee members).

The establishing statement of LEAP declares that Executive Committee members must ensure that each local lodge in their section establishes an effective LEAP committee and that bylaws of all local lodges in the United States must provide for a LEAP committee.

# The Department of Government Affairs (DGA)

The legislative education and political activism work of LEAP is organized and administered through the DGA, which provides support to local lodge LEAP committees.

# The Local Lodge LEAP Committee

#### **COMMITTEE SIZE**

To determine what size committee your local needs, consider how many members you have, what activities you will be engaging in, and when and how often you will conduct these activities. The committee will recruit volunteers to help with major projects such as voter registration drives and leafleting, which the committee itself plans, executes, and oversees.

# THE ROLE OF THE LOCAL LODGE LEAP CHAIRMAN

LEAP committees should be headed by a chairman appointed by the local lodge leader. The LEAP chairman is the key person to determine whether the lodge's LEAP network is effective.

The LEAP chairman should work with the local lodge leader to recruit and train at least four percent of the membership to serve on the LEAP committee. The LEAP chairman should also work with the local lodge leader to replace committee members who fail to do their job.

The LEAP chairman should make sure that committee members get all LEAP alerts, action calls, and other information needed to do their job, and that this information is distributed to and discussed with the membership. The chairman should also make sure committee members have the materials and information needed to carry out any action, for example, stamps or writing materials, phone numbers, fax numbers, and email addresses of elected officials.

The LEAP chairman should keep a proper record of each action and report the results of each action to the local lodge leader and the DGA.

The LEAP chairman should report all changes in LEAP committee members (names, email addresses, fax numbers, phone numbers, and addresses) to the DGA. Keeping all information — especially email — up-to-date is very important. Accurate email addresses for each committee member should be reported to the DGA so each member receives LEAP email alerts. If communications are not being received on a regular basis, then something is wrong, and you should contact the DGA.

The LEAP chairman should personally participate in all actions. A LEAP chairman who does not participate cannot expect anyone else to.

#### **MEET REGULARLY**

The committee should establish regular meeting dates to review its activities and plan for future activities. The committee should consider whether finances of the lodge are needed to achieve planned goals. If they are, a member of the committee should present the budget to the executive board of the local lodge. The executive board will then make a recommendation to the membership.

LEAP committees should work with the local lodge's respective state AFL-CIO Committee on Political Education (COPE) and attend meetings (see AFL-CIO State Contacts, Appendix 1).

**2** What is LEAP?

It is LEAP's goal to train local committee members in member-driven education, communication, and action. Each local lodge should elect one or more LEAP committee members to attend the annual LEAP conference in Washington, D.C. The committee should present attendee recommendations to the executive board of the lodge. The executive board will consider the lodge's finances and make a recommendation to the membership.

For additional training at your lodge, contact your International Rep or the DGA.

#### **REPORT ON YOUR PROGRESS**

At each local lodge meeting, the LEAP committee should make a progress report on its activities, upcoming projects, legislative developments, fund raising, and correspondence. The LEAP committee should also inform the membership of current legislative events, such as an upcoming vote or an upcoming election.

Committees are encouraged to distribute to all active and retired members, on a regular basis, a publication outlining current legislative developments and their impact on your members.

Committees should arrange for elected officials or other experts to speak to the lodge on subjects of local importance.



#### LEGISLATIVE INFORMATION CAN BE OBTAINED FROM THE LEAP WEBSITE

www.boilermakers.org — under the Resources tab, click Political Action/LEAP and the AFL-CIO website (www.aflcio.org).

lacktriangledown for assistance, contact the department of government affairs lacktriangledown

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## FEDERAL EMPLOYEES AND THE HATCH ACT

The Hatch Act applies some restrictions on political activities of federal employees.

Federal employees must be off the clock, out of uniform, out of government vehicles, and away from the workplace to engage in political activities.

Federal employees can contribute to or raise money for the Boilermakers' Campaign Assistance Fund. But federal employees cannot solicit or accept contributions to any other political committee, although they can contribute to them from their own funds.

Retirees, spouses, and family members are not bound by the Hatch Act.



What is LEAP?

# One-on-One Communication

## Why One-on-One?

People generally respond more favorably when someone they know takes the time to talk to them. Instead of just posting a notice on the bulletin board, set up a communication system in your local lodge so each member is contacted personally. This way, your members will hear first hand what needs to be said, and they'll have a chance to voice their opinion as well. Local lodge LEAP committee members making the contact will know immediately if members are ready to make a commitment to an idea or activity, plus it will give them a chance to pass on any membership concerns to local lodge officers and/or the DGA.



#### ONE-ON-ONE BENEFITS

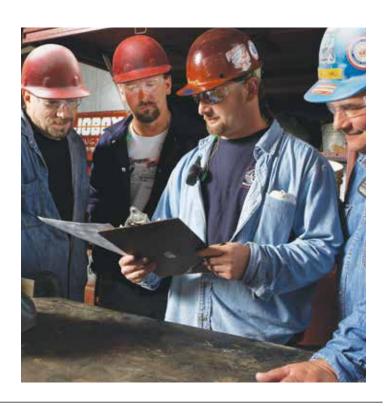
One-on-one contact lets members know that you respect their opinions and need their help. Concern and respect build the solid support leaders need as they face tough problems or difficult negotiations. One-on-one contact can affect management's attitude, as well, as they see more involvement and support among the workers. Public officials may gain new respect for the union, too, when they start hearing from the members.

## **Getting Started**

#### MAP YOUR WORKPLACE(S)

The first step to making one-on-one contact is setting up a plan so that everyone is reached. Make a diagram of the work sites in your local lodge. This will help you determine how many LEAP committee members will be needed in each area. Before recruiting new committee members, talk to people who work at each site to help determine who would make good candidates for the committee.

Include in the diagram how many people work in each area and the number of shifts. List the name of the LEAP chairman, then the name of each committee member, followed by names of workers assigned to each committee person. Designate whether or not each worker is a union member. (See sample worksite map on the following page.)

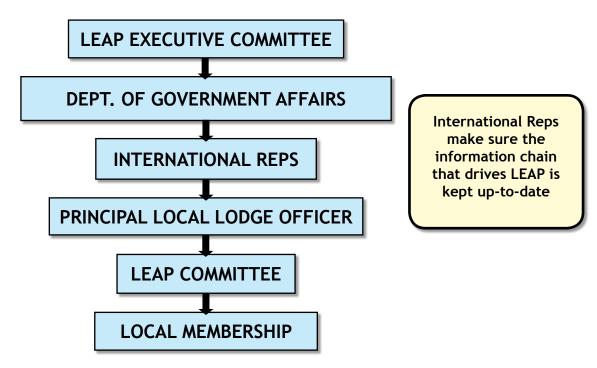


## SAMPLE LAYOUT OF LOCAL LODGE LEAP WORKSITE MAP

Shop/Dept: <u>ABC SHOP</u> # Shifts & World	kers: Two shifts of 16 workers each
LEAP Chairman: John Union	
LEAP Committee Mbr: John Organizer	
Contact List:	Yes or No
(Worker's Name)	(Circle Union Affiliation)  Yes or No
(Worker's Name)	(Circle Union Affiliation)  Yes or No
(Worker's Name)	(Circle Union Affiliation)  Yes or No
(Worker's Name)	(Circle Union Affiliation)
LEAP Committee Mbr: Jane Organizer	
Contact List:	Yes or No
(Worker's Name)	(Circle Union Affiliation)  Yes or No
(Worker's Name)	(Circle Union Affiliation)
	Yes or No
(Worker's Name)	(Circle Union Affiliation)  Yes or No
(Worker's Name)	(Circle Union Affiliation)
LEAP Committee Mbr: 100 Organizer	
Contact List:	Yes or No
(Worker's Name)	(Circle Union Affiliation)  Yes or No
(Worker's Name)	(Circle Union Affiliation) <b>Yes</b> or <b>No</b>
(Worker's Name)	(Circle Union Affiliation) <b>Yes</b> or <b>No</b>
(Worker's Name)	(Circle Union Affiliation)
LEAP Committee Mbr: Jill Organizer	
Contact List:	Yes or No
(Worker's Name)	(Circle Union Affiliation)  Yes or No
(Worker's Name)	(Circle Union Affiliation)  Yes or No
(Worker's Name)	(Circle Union Affiliation) <b>Yes</b> or <b>No</b>
(Worker's Name)	(Circle Union Affiliation)

## INFORMATION FLOW CHART

The DGA distributes LEAP alerts, action calls, and flyers directly to local lodges by email. Each principal local lodge officer then gives this information to their LEAP committee for distribution to the membership.





When appropriate, the DGA will email local lodges a "LEAP InfoAlert" on relevant issues and legislation.

These InfoAlerts should be distributed to the membership by the LEAP committee. LEAP committee members should discuss this information one-on-one with as many people as possible. Do not just post InfoAlerts on bulletin boards. One-on-one contact is critical to the success of LEAP.

InfoAlerts educate members on how proposed legislation will affect them and prepares them for an "ActionCall."



#### **LEAP ActionCall**

Timeliness is important. Legislators won't wait for us — some will even try to move legislation without our knowledge or input. Don't give them that opportunity. Engage in action immediately! The LEAP committee is directly responsible for tracking its action activity and reporting to the DGA.

### Why Track Performance?

- To see which local lodges are educating their members.
- To be effective, our representatives in Washington,
   D.C., need to know how much action is going on in the districts.
- To be able to easily identify a strong, active local lodge when a need arises in a specific area or congressional district.

## **Instructions for ActionCalls**

ActionCalls will include specific instructions for members to follow.

The instructions may ask members to make a phone call or send an email or fax to their elected official. Sample language will be provided, and the LEAP committee should assist members when necessary.





## WORKING THROUGH PEOPLE'S OBJECTIONS

Before making one-on-one contact, it may be helpful for the LEAP committee to review objection scenarios that workers may present. The committee members may be more effective in their one-on-one contacts if they have first brainstormed together some effective answers to some possible "Yeah-Buts."

#### **HOW TO DEAL WITH THE "YEAH-BUTS"**

- 1. Yeah-But, what has all this got to do with me? I already belong to a union.

  Many of the problems we encounter in the workplace have legislative solutions. For instance, weak labor laws affect all workers. If labor law makes it difficult, and, in many cases, almost impossible for workers to organize, it will affect all of us by undermining unions. The law should facilitate organizing and bargaining, not limit it.
- 2. Yeah-But, why bother? The government never listens. Business groups lobby to destroy labor legislation, and the government listens. It is important for workers to speak up if we are to be heard. It is not enough for just union leaders to voice an opinion; elected officials need to hear from the membership as well. We can make a difference together.
- 3. Yeah-But, what's wrong with Congress voting on laws such as Right to Work? It would be democratic. Bill names can be misleading. The business community lobbied for these anti-union laws so that our voice in the workplace would be silenced. That is why all union members must participate in the legislative process. Workers must protect their rights to be heard.
- 4. Yeah-But, unions mean higher wages and better working conditions, and that will scare businesses from investing here to create new jobs. Smart employers know that a stable and skilled workforce is essential to their business, and they are willing to pay fair wages. Greedy employers will only create low-wage, unattractive jobs that won't support a family.

## THE THREE F'S

Give members a chance to state their objection to participating in the action. Let them know that you understand *how they feel*. Let them know that *you felt that way once* until a friend explained the *facts* to you.

Example: A member says, "I don't want to get involved in LEAP."

You say, "I know how you feel. At one time I felt the same way, but I found that getting involved does make a difference. We have been successful in stopping a number of anti-worker bills and must stay vigilant to resist new anti-worker initiatives as they are introduced.

All of us working together and speaking out on unfair issues give workers a stronger voice. A strong union voice also creates more opportunities to negotiate better contracts for all members."

## WRITING LETTERS CAN BE THIS EASY

SPECIAL NOTE: Due to heightened security, it is recommended that you <u>do not mail</u> a letter to your senator or representative. Instead, please send correspondence via email or fax.

Dear Senator (or Representative):	(date)	
(specify legislation) Sincerely Yours,	Dear Senator (or Representative) _	: (name)
<u> </u>		
(your name)	Sincerely Yours,	
	(your name)	
(your address)	(your address)	_

Always state the action you are requesting in the beginning of your letter.

Follow the sample messages included on the ActionCall.

Send notes and letters via fax or email. *Do not mail*. You can send free faxes and emails from the Boilermakers' website (*www.boilermakers.org*) by clicking on "Resources" then "Political Action" and then "Elected Officials."

#### LEAP FEEDBACK REPORT

The "LEAP Feedback Report" is sent to participating local lodges once an ActionCall is completed.

Feedback Reports explain the results of LEAP efforts and actions. They let members know how their legislators voted on certain issues and whether or not they supported our position.

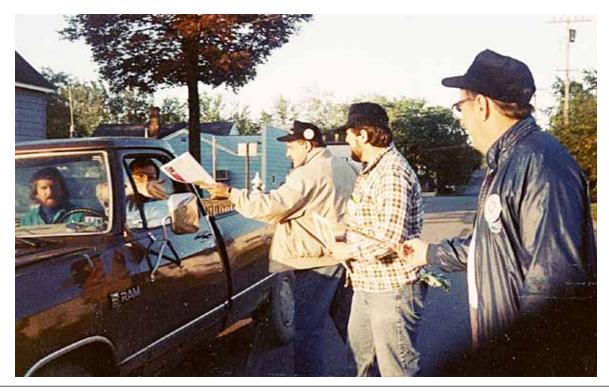
The LEAP committee should distribute this information to the members of your local lodge.

## **IDEAS AND TIPS FOR LEAP COMMITTEES**

- Post worksite leaflets on the back of restroom doors.
- Pass a cell phone around so members can make calls to their legislators immediately.
- Have pens, paper, information, and a LEAP committee member in the break room so members can readily write their notes and turn them in to a LEAP committee member.
- Notify LEAP committee members by email, phone, or meeting when an ActionCall comes out.
- During a phone action, keep a signup sheet near the area phone that members can sign as they make their calls.
- Assign a specific list of worker names to each LEAP committee member to contact and check-off as notes are written and calls are made.

- Hold a local union competition such as the LEAP committee member who collects the most notes gets a T-shirt or the unit or department that produces the highest percentage gets pizza.
- Have a local union "Dial-In" number with current LEAP messages.
- Keep an email database to stay in touch with members.
- Reach out to the community and family members.
- Publicize worker victories in a letter to the editor of your community newspaper.
- Find opportunities to meet with people — for example, the local union picnic. Take information, pens, and paper with you so members can write notes or letters there.
- Be positive. Thank those who participate.

- Be sure to give a LEAP report during your local union meeting and highlight LEAP in your local union newsletter and on bulletin boards.
- Keep LEAP committee
   members motivated. Give them
   opportunities to attend functions
   where they can meet with other
   union members, hear motivational
   speakers, and share ideas.
- Give LEAP committee members recognition. Listen and respond to their needs, because they are crucial to success.
- Invite an elected official to your union meeting to discuss a current legislative issue.
- Build a working relationship with your DGA.
- Post LEAP information on your local union website.
- Use Facebook or other social media to spread the word about political involvement.



## **COMMON PROBLEMS**

We try to give as much lead time as possible when issuing an ActionCall, but legislators sometimes try to move their agendas quickly to avoid pressure from constituents. It is imperative that we have our teams in place and ready to function without any lead time.

# My local lodge participated in an action but didn't get credit for it.

Your LEAP chairman needs to report participation levels to the DGA. Don't rely on someone else to do it.

#### No one will write letters.

Lead by example. There should always be action from the LEAP committee and the local lodge officers. Some action is better than none. Be positive. If you approach a member as if you expect them to participate — they usually will. And make it simple. A short note from a member will be effective.

# LEAP committee members aren't doing their job.

The local lodge LEAP chairman should discuss all problems with their principal local lodge officer. Maybe they just need some motivation or more training. LEAP committee members should be replaced if they continually refuse to act.

# Directions on the ActionCall weren't clear.

If you have questions, call the DGA, give your feedback, and explain your problem.

## We haven't been receiving emails.

Call the DGA and check to make sure that your proper email address is in the database. Remember to report all changes.

# Our LEAP committee should be producing more.

Invite your International Rep to assess the situation and meet with the principal local lodge officer and LEAP committee. It may be time to restructure.

# Attendance at the union meeting was low, so I didn't get many letters.

That's why we try to get the letters and notes written in the workplace. Take the time to talk to members one-onone. They may still be interested — even if they don't attend the meetings.

#### I can't do everything.

That's why the LEAP committee structure is so important. Build a LEAP committee, teach them to function, get the structure in place, and then compliment them when they produce. Involve the local lodge's stewards, business agents, and retirees. Your job will get easier. A good leader will delegate jobs to responsible people.

#### We don't have time to write letters on the job.

Have LEAP committee members assist those who don't have the time. Try to do it at breaks or before or after work if necessary.

# My company frowns on activities such as this and does not permit us to do it.

You have to be careful, but when you are on break or at lunch and away from the working area you should be able to function without company interference. If not, consult with your International Rep for help and advice. Also hold gate meetings and find members at the local hangout. There is always a way to make things happen.

# LEAP committee members quit or move to a different department.

Always keep on the lookout for new activists to add to the LEAP committee. There is no limit to the number of LEAP committee members, and the more new, young members we can get involved the better we will be.

# I post all of the LEAP information, but members don't read it.

The success of this program relies upon members reaching out and holding one-on-one conversations with each other, not posting information on a board somewhere.

# THE DO'S AND DON'TS OF GOOD COMMUNICATION

DO DON'T

Ask questions Talk too much

Be honest Lie

Get information Assume
Challenge Argue
Find common ground Debate

Be sincere Be phony Educate Scare

Communicate a vision Sell

Challenge Beg

Get a commitment Make promises









## **COMMON QUESTIONS**

#### Why should we care about legislation?

Legislation can dramatically strengthen or weaken our union. Laws on overtime, health care, labor law, pensions, and other workplace issues affect workers in a direct and concrete way. It can be the difference between living and working with dignity or without basic protections.

# Where do I report address, email, or fax number changes?

To the DGA or your International Rep.

#### Why can't we just sign form letters?

A handwritten note carries more weight than a form letter.

#### Why do we sometimes have phone actions?

A bill might be voted on at the last minute, and a phone action is more timely than a written letter.

### Is email as good as a fax?

A faxed letter is easier to track and has more impact when it begins to pile up in congressional offices. Emails are fine, but members need to report them to their LEAP committee so they receive credit for participating.

## Why can't we just circulate petitions?

Members of Congress do not consider petitions as strongly as individual letters. The best use of a petition is the education that it provides to those who sign it.

# Why is it so important to track the levels of performance?

To see where the strong, active local lodges are, and to know that members are being educated. Our lobbyists need to know which members of Congress are hearing from constituents.

# Who do I call if my local lodge needs to be trained?

Your International Rep or the DGA.

#### Where do the LEAP ActionCalls come from?

The Boilermakers DGA.

#### How does LEAP benefit my local lodge?

It creates opportunities for more members to become activists, it educates members, it builds solidarity, and it creates a total communication network for the local lodge.

#### Why sign a letter with a complete address?

Members of Congress will take the letter more seriously if it comes from someone who votes in their district. If an address is included, the member of Congress will frequently reply.

#### How do we overcome our members' apathy?

Be patient. Don't give up. Explain the importance of their participation. Help them to understand that as members they are accountable for helping to build the organization that affords them the opportunity to have a voice in their workplace through collective bargaining. When they see that their involvement can make a difference, they will be more apt to get involved in this and other union activities



# Voter Registration Voter Registration

# Involvement in a winning campaign can strengthen your local — whether your candidate wins or loses.

Winning candidates always remember who helped them get elected. Even if your candidate loses, your members' hard work will be noticed and remembered by politicians in your area.

Your lodge can influence who makes the important decisions in your city, state, and region. Consider the example below.

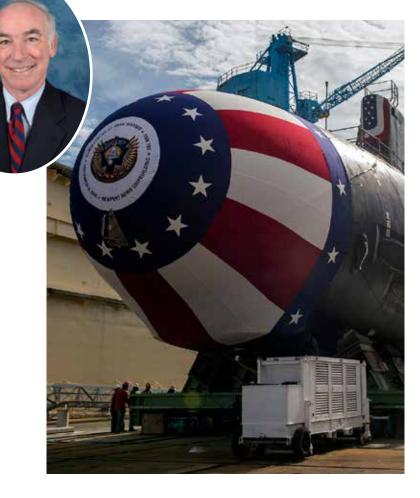
Congressman Joe Courtney (D-2nd CT) was first elected in 2006 with the closest margin of victory in the country — only 83 votes out of more than 240,000 cast. (Every vote does count!) Union members made the difference in this election. Courtney began serving his sixth term in office in 2017. He has been a champion for Connecticut's working families, creating new jobs and new opportunities.

Courtney's near 100 percent AFL-CIO lifetime voting record and his strong support of our nation's defense as a senior member of the Armed Services Committee led to his being chosen twice to receive the Boilermakers' legislator of the year award, once in 2010 and again in 2016 (renamed the Abe Breehey Legislator of the Year Award, following Breehey's death in 2011).

His support of major naval shipbuilding programs that employ Boilermakers, such as Virginia-class nuclear submarines constructed by Local 614 members in Groton, Conn., and Littoral Combat ships built by Local 696 members in Marinette, Wis., have helped secure good Boilermaker jobs in the industry. Courtney is co-chair of the Congressional Shipbuilding Caucus and ranking member of the House Seapower and Projection

Forces Subcommittee of the Armed Services Committee.

Courtney has also stood with the Boilermakers on issues like raising the minimum wage; fighting against Fast Track trade authorization; and leading the charge to repeal the so-called Cadillac Tax, a provision of the Affordable Care Act that punishes higher-premium health plans (such as that of the Boilermakers) with a 40 percent tax over a certain dollar threshold.



## **Registering Members to Vote**

There are 14 million union members, but only six million — less than half — are registered to vote. Imagine the number of pro-worker candidates we could get elected if we could get more union members registered.

Registering Boilermaker members and their families to vote is the most important function of the LEAP committee.

The first goal of the LEAP committee is to determine the percentage of registered members in your local lodge and pledge to increase that number by 10 percent. After accomplishing that goal, set a new one.

Contact the DGA for state-specific voter registration forms, registration deadlines and locations, and voteby-mail and absentee voting instructions and forms.

## **Updating Membership Files**

The only effective way to know who among your membership is registered to vote is to compare your membership list with your voter list. Voter lists are public records. The LEAP committee can get a voter registration list from the DGA or from their local election office, county office, or secretary of state's office. These lists should be updated at least once a year and a copy provided to the DGA. Otherwise, changes your lodge makes will not be reflected on the AFL-CIO's list, which is used by the DGA to determine strategic political action.

To determine who in your local lodge is not registered to vote, compare the voter registration lists to your membership files. Depending on the size of your membership, you may want to assume no one is registered and plan your registration drive accordingly.

Keep your lists up to date with the following information: name, address, phone, email and voter registration status. Send any changes to the DGA. Remember, some members may be registered to vote, but for reasons explained under the following subhead, their names do not appear on the voter registration list.

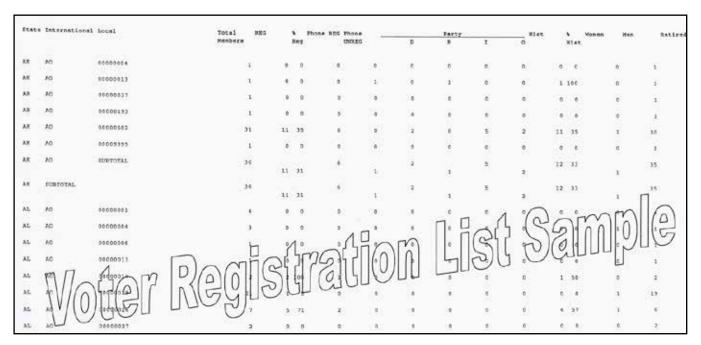
# WHY A VOTER'S NAME DOESN'T APPEAR ON YOUR LIST

- The member's name is listed differently with the local lodge than on the voter registration list. For example, Robert Jones may be listed as Bobby Jones.
- The voter's address is listed differently with the local lodge than on the voter registration list. For example, the voter has a P.O. box with the local but a street address listed on the voter registration list.
- The voter recently moved and has not updated his/her voter registration information.
- The voter was purged from the voter registration list. (Voters can be purged if they don't vote in as few as two elections.)
- The voter just assumed he was registered to vote.

# HOW TO PERSUADE MEMBERS TO REGISTER TO VOTE

- Never accuse someone of not being registered.
- Ask people to register or re-register to help the local reach its voter registration goal. (There is no penalty for re-registering.)
- Let the members know how they vote is a personal decision; you're not telling them how to vote.
- Offer incentives or prizes for the LEAP committee member registering the highest number of voters.





Voter registration lists can be provided to the principal local lodge leader via email or hardcopy.

#### ASSEMBLING A VOTER-REGISTRATION TEAM

Once you know how many unregistered members you have, your LEAP committee should contact all of them. Make sure everyone on your LEAP committee is familiar with your state's voter-registration laws, including residency requirements, registration deadlines, and dates and locations for registering. Contact the DGA for this information.

#### **REGISTERING VOTERS**

Your team should begin making one-on-one contact with every member who is not registered to vote. Personal contact has been proven to be the most effective campaign tool. If appropriate, distribute mail-in registration cards when you contact unregistered members.

You can send a targeted mailing to members with voter registration forms for them and their families to fill out, or you can contact them by telephone.

Electronic voter registration is an option that can make voter registration even easier. The Boilermakers' LEAP website provides online voter registration information. (See Chapter 7: Desktop Lobbying.)

IMPORTANT!: Every state has laws that govern the voter registration process, sometimes including restrictions and other requirements about assisting persons to register. Familiarize yourself with these rules before undertaking a voter registration effort.

# OVERCOMING EXCUSES: TRANSFORMING A "NO" INTO A REGISTERED VOTER

When people don't want to register to vote, it's often because they don't understand how voting can affect their lives. It's your job to find out why they don't want to register, and then help them see why it is important to register and vote.

# FOUR SIMPLE STEPS (see detailed sample on following page):

- 1. Find out why he is saying "no." Remember an excuse may hide a more basic reason. For example, he may say, "I really don't have time," when in fact, he really means, "I don't want to take the time to register because I don't believe voting matters."
- Agree with him. Become his friend, not his opponent. Let him know that you heard what he said and that you share his concern.
- **3. Use his reason to convince him.** Explain how his concern is really a reason he should register.
- 4. Ask if you can help him fill out the registration form. Let him know that you're a trained volunteer and can answer voter registration questions that he may have. Sometimes people are embarrassed about not understanding the voting process. Try and make him feel at ease.

# THE FOUR-STEP TRANSFORMATION STRATEGY IN ACTION

#### LEAP COMMITTEE MEMBER:

"Hi, I'm concerned about Boilermaker jobs and benefits and am out here today registering members to vote. Would you like to register?"

#### **MEMBER:**

"Thanks anyway, but I don't want to register."

1. Find out why.

#### **LEAP COMMITTEE MEMBER:**

"Why not?"

#### **MEMBER:**

"Politicians are all alike. They don't do anything for us once they get elected."

2. Agree with him.

#### LEAP COMMITTEE MEMBER:

"Yeah, I know what you mean. Sometimes it seems like none of the politicians are working for you and me; they're just working for people who have a lot of money."

3. Use his reason to convince him.

#### LEAP COMMITTEE MEMBER:

"That's why I'm out here registering voters. I'm fed up with politicians getting away with that just because people like us aren't voting. You know, some elections were decided by just a few hundred votes or less."

4. Ask if you can help him fill out the voter registration form.

#### LEAP COMMITTEE MEMBER:

"It takes just a couple of minutes to fill out the form. Can I give you a hand?"

FOLLOWING ARE SOME more common excuses people give for not wanting to register, and sample responses you can give, using this four-step strategy.

Excuse: "I don't have time."

Your response: "I know you're busy. That's why we're out here, to save you the time of going down to the registrar's office. This way you won't have to give up your right to vote, and it will take less than two minutes. Can I help you fill out this form?"

Excuse: "My candidates always lose anyway."

Your response: "I know what you mean; this frustrates me, too. I found out that half our people didn't vote last time. That's hundreds of people more than it would take to win. So people like you and me

are getting together to register our union members and their families right here in town. Can I help you fill out this form?

Excuse: "I think I'm already registered."

Note: Lots of people think they are already registered, but have actually been taken off the registration rolls — usually because they moved. If someone tells you they have already registered, try this:

Your response: "That's great, but sometimes names get removed from the registration because people move, change their name, or haven't recently voted. It never hurts to register again."

**Excuse:** "I've been convicted of a crime."

Note: Most people think that they can't vote if they've been convicted of a crime, but in many states convicted felons can vote. Ask your city/ county election office about your state's laws in this regard, as these laws vary a great deal.

**Excuse:** "Whether or not I register and vote is my business . . . not the union's business. Unions shouldn't be involved in politics, anyway."

Your response: "I used to feel the same way. But now, when I see corporations and the rich pouring money into the campaigns of candidates who certainly aren't on labor's side, I think we have to do what we can to protect ourselves. There isn't anything that happens in government that doesn't affect us and our families, so we're involved whether we like it or not."

**Excuse:** "I don't want anybody telling me how to vote!"

Your response: "I understand. I wouldn't want someone to tell me how to vote. We merely check the record and the views of candidates the union is supporting so we can give you information to help you make your own decision. You alone will decide whom to vote for. But if you're not registered to vote, your views won't be heard at all."

**Excuse**: "If I register to vote, I will be called for jury duty."

Note: In most states, jury duty selection comes from your driver's license record, not from voter registration. Ask your city/county election office if your state is one of the few that uses voter registration records for jury selection. Make sure the form will be timely submitted to an election registrar.

Some jurisdictions permit only the voter to submit the form; others permit a person assisting to do so. Make sure to check these rules.



#### THE FINAL STEP

Now is the time to turn registered voters into volunteers.

People who are already registered are your best prospects to become volunteers.

So what do you say once you know someone is already registered?

"Great, but don't go away. Listen, it's people like you and me — people who understand how important it is for everyone to vote — who are the heart of our LEAP committee. You know we have an election coming up, and it could have a big impact on the future of Boilermaker jobs, benefits, and all kinds of issues. Do you think you could work with us for a few hours?"

Then get their name, address, phone number, and email so you can keep in contact. (See Chapter 4, Educating to Mobilize.)





# RULES FOR TALKING TO MEMBERS ABOUT POLITICS

- 1. Issues come first, candidates and parties second. Members want political action to be based on issues. Working to elect pro-worker candidates is a means to win on important issues not an end in itself.
- 2. Members want information, not voting instructions. Before members will respect endorsements, they need to see what led to them issue positions, voting records, and other facts that will help them make up their own minds.
- 3. Present information credibly and objectively to overcome members distrust of politics. They trust us more than many other sources, but members are extremely skeptical about politics. We should cite information sources, for example, and avoid implausible claims when comparing candidates.
- 4. Downplay partisan rhetoric and stress the union's role as an independent voice for working people. Members do not want their union drawn into the excessive partisanship that Americans generally consider the downfall of our country's political system.

- 5. Unions should be watchdogs that hold politicians accountable. Because our members are very cynical about politics, we should make clear we recognize the danger of betrayal by politicians. Then we should hold accountable those we support.
- 6. Members want unions to represent their interests as workers, focusing on work-related issues and advancing a populist economic agenda.
- 7. Information is also important to increasing participation. Members strongly support our get-out-the-vote efforts. Because members who are well informed are much more likely to vote, educating them about the issues and candidates is critical to boosting turnout.
- 8. We are most effective when we address the concerns of specific union audiences, instead of relying on a "one-size-fits-all" approach. Specific messages should be targeted to specific union audiences men or women, African-Americans, Latinos, younger or older workers, for example.

# Educating to Mobilize

## **People-Powered Politics**

The most effective lobbyist is a constituent. Lawmakers know if they fail to satisfy their constituents, eventually they will be voted out of office.

Encourage your members to contact their representatives. Local 151's Chuck Goodwin (Erie, Pa.) started using his laptop during lunch to send members of Congress emails and faxes. His co-workers were so intrigued that by the end of Goodwin's first week of using his lunch-time to contact his representatives, most of his fellow union members had used his computer to send messages to their lawmakers, too. (See Chapter 7, Desktop Lobbying.)

Another strategy is to encourage members to use their cell phone to contact lawmakers. Call the U.S. Capitol switchboard at 202-224-3121 and ask to be connected with the representatives and senators from your state. Be sure to save the phone number on your cell phone for future use. This tactic can be utilized during lunch breaks, union meetings, steward training, apprenticeship classes, etc.

#### **KEEP YOUR MEMBERS INFORMED**

Make it one goal of the local lodge LEAP committee to provide information on candidates and issues at every monthly meeting. Our ability to communicate to our membership at the workplace is unmatched by any other organization or political party.

Polling data indicates our members consider material they receive from the local lodge (preferably the shop steward) as the best source of information on an issue. Polling data also indicates one-on-one personal communication with members is the most effective method, yet it is used the least. And, when the union is

engaged, participation by members increases. A member who isn't educated on the issues is not likely to want to contact a politician to talk about a proposed law. But as members learn more about the political process and see how their participation can truly make a difference, they will gain confidence and motivation.

Additionally, our members will usually vote for our endorsed candidates if we provide them with the information they need. Often a simple comparison piece showing where each candidate stands on labor issues is enough to help members understand who they should vote for.

Devise a plan for repetitive contact with your members — personal visits, job site visits, telephone calls, mail, and email. Explain how the issue at hand will impact the member.

#### Consider this example:

At the National Steel and Shipbuilding Company in San Diego, Local 1998 members distribute informational flyers at the shipyard gate every week. Workers there not only look forward to that weekly contact, they expect it!



#### **OVERCOME OBSTACLES**

Let's take a moment to address some of the most common obstacles you may find in trying to keep your members informed.

**Management Opposition:** Unions have the legal right to distribute information and talk to union members during non-work time and in non-work areas. If you continue to have management opposition, contact your local lodge's International Rep for assistance.

Worksite Size & Geography: The key to overcoming problems in work site geography is to recruit a union member in each area and shift of a work site. Utilize stewards and business agents and know which shift and day of the week is the best to leaflet. Lodges like Local 83 (Kansas City, Mo.) use their business agents to distribute information, while other lodges like Local 684 (Norfolk, Va.) use their shop stewards to leaflet.

Lack of Activists: Mobilizing generates activism in union members once they see activities taking place. Think, "Action Builds Activism." Get a likable person to recruit volunteers and offer incentives. By recognizing we are all busy and limiting the number of requests you make to retirees and members, you are more likely to get volunteers. For example, a member is more likely to volunteer when he is asked to help one day for 45 minutes before or after work, or two hours one Saturday this quarter.

**Fear of Member Reaction:** Union members want to hear from their union about issues related to their work. If a member is resistant to talking about our issues or wants to argue, just end the conversation politely. Focus on positive people and others who are more likely to get involved.

**Partisan Motives:** The issue is what matters most. Downplay partisan rhetoric and stress the union's role as an independent voice for working families and work-related issues.

Doubt about Effectiveness: LEAP has been measured in real-life situations with proven results. It works! LEAP, through inclusion, builds local lodge solidarity, and strong, active local lodges are more able to negotiate good contracts for their members. As more members get active in the legislative process, there are more opportunities to strengthen labor laws and create more job opportunities and better benefits.

**Member Apathy:** Recognize that union members must be educated about work-related issues. First you have to start, and then they will come to expect the information.

#### How to talk to your members

#### 1. Find out if he has heard of the issue.

Listen carefully. If yes, ask him if he minds sharing his understanding of what it will do for working families. If no, ask him if he minds taking a few minutes to learn more — give him a reason to be supportive. Always offer an informational flyer.

#### 2. Read his body language.

Is he uncomfortable or receptive?

#### 3. Respond accordingly.

If he is uncomfortable, ask if he will take the flyer and think about it. If he is receptive, ask if he will make a call to his representative and/or senators and hand him the flyer.

# 4. Ask if you can help them contact their members of Congress.

Let him know that you can answer questions and walk him through a quick call to his member of Congress. Sometimes people are embarrassed about not understanding the issue or calling a lawmaker's office. Try and make him feel at ease.

# Final step: Turn particularly-enthusiastic supporters into volunteers

So what do you say once you know he is enthusiastic? "Great, but don't go away. Listen, it's people like you and me — people who understand how important it is for everyone to communicate with their members of Congress — who are the heart of our LEAP committee. You know this is an important issue, and it will have a big impact on the future of Boilermaker jobs and benefits. Do you think you could volunteer with us for a few hours?" (Then get their name, address, phone number, and email).



#### **HOW TO CREATE VOLUNTEER TEAMS**

#### Recruiting volunteers

Finding volunteers may seem hard, but people like to be involved in activities if they believe in the purpose. Most people simply never get asked to volunteer. So ask members to help. (Some restrictions apply to federal employees. See Chapter 1, p. 4, Federal Employees and the Hatch Act.)

#### **Utilize** retired members

Every local lodge has an arsenal that is rarely used: Boilermaker retirees. If your local does not have a retiree club, then recruiting retirees should be handled in the same manner as active member recruitment. Keep a list or database of retirees so you will be ready for the next campaign or legislative action. Many retirees will also contribute to our political fund, if asked. But, again, they must be asked.

# WORK WITH STATE AFL-CIO AND BUILDING TRADES

#### WHAT CAN BOILERMAKERS DO?

- ✓ Leaflet Boilermaker job sites.
- ✓ Participate in telephone banks and labor-to-labor canvassing at union members' homes.
- ✓ Assist at Boilermaker and AFL-CIO rallies and events.

The LEAP committee should be plugged into your state's AFL-CIO to learn more about how you can help labor campaigns in your area. State AFL-CIO get-out-the-vote (GOTV) campaigns begin at a minimum of 12 weeks out from Election Day.

## **ONLINE RESOURCES**

**Boilermakers website:** 

www.boilermakers.org

**AFL-CIO** website:

www.aflcio.org

**AFL-CIO Working Families Toolkit:** 

www.wftoolkit.org

U. S. Congress website:

www.congress.gov



The LEAP committee should recruit as many volunteers as possible to participate in coordinated activities planned through the state AFL-CIO or building trades. Members are more likely to volunteer if they receive a personal letter from your local president or business manager than an appeal from someone they don't know. If your lodge would like a sample letter, contact the DGA, and be sure to send a copy of your local's mailings to the DGA.

Assistance from local lodge volunteers is the most valuable tool. As a volunteer, you can help with day-to-day activities, participate in voter-registration and get-out-the-vote drives, and even assist candidates with their campaigns during your free time.

When members volunteer, they can wear Boilermaker paraphernalia to visibly demonstrate their connection with the union when they support a candidate or issue.



## THE EIGHT-POINT PROGRAM

## **1** BUILD A LEAP COMMITTEE IN THE WORKPLACE.

- Recruit activists and retirees for issue mobilization.
- Meet with elected officials and generate letters, calls, and emails to them.

## **2** RECRUIT A KEY CONTACT AT EACH WORK SITE.

- Commit to schedule and attend regular planning meetings.
- Be available by email, fax, or mobile phone.
- Plug into communication web.

## 3 DISTRIBUTE LEAFLETS AT ALL UNION WORK SITES.

• Leaflet at least once a month, increasing the frequency near an election.

## 4 MAXIMIZE CONTACT WITH YOUR MEMBERS.

- Include legislative or political information in every union publication and at every monthly meeting.
- Utilize regular mailings from local lodge leaders.
- Report on legislative and political issues at every monthly union meeting.
- Use targeted mail in election year.
- Maximize impact of union phone calls by including a political or legislative message in all calls.

## **5** UPDATE LOCAL MEMBERSHIP LISTS.

- Work with state AFL-CIO or the DGA.
- Maintain a current list with phone numbers, email, registration, and changes of address.

## **6** INCREASE VOTER REGISTRATION BY 10 PERCENT.

Once that goal is met, set a new goal.

## CONDUCT A MASSIVE GET-OUT-THE-VOTE (GOTV) FOR UPCOMING ELECTIONS.

## **8** LINK POLITICS TO ORGANIZING

- Identify opportunities for elected officials to help organizing.
- Integrate support for organizing into candidate screening process.

# Selecting Candidates

# How to Select Candidates Who Will Work for our Members

The LEAP committee should carefully screen candidates for political office using the methods described in this chapter. Once that has been done, present your recommendations (including your research findings) to the general membership for their approval and final endorsement.

#### Candidate Questionnaire

Collect candidate views by having each candidate fill out a questionnaire that focuses on issues that are important to Boilermakers. See Appendix 8, Sample Questionnaire. Send the questionnaire to all candidates who file to run, not just the ones who ask for your support. Sometimes candidates who solicit our endorsements do not support our issues as strongly as other candidates we may not hear from.

## Study Voting Records

Study each candidate's voting record to answer these questions:

- ✓ Does the candidate support Boilermaker positions on relevant issues?
- ✓ Does the candidate's voting record support his or her stated position?
- ✓ Is the candidate's professional background in conflict with Boilermaker positions?

#### Consult with Your State AFL-CIO

Every state has a state AFL-CIO with officers and lobbyists who work to enact policies and elect candidates who will help workers, their families, and communities. The bigger the state body and the more unions it represents, the stronger labor's voice becomes. See Appendix 1, AFL-CIO State Contacts.

The LEAP committee should participate in state AFL-CIO political meetings and other events. Being active in your state AFL-CIO allows your local lodge to contribute your opinions and skills. Your lodge will also be able to draw on the skills and experience of members of other unions. When you want the state AFL-CIO to get behind your interests and candidates, it helps if you've been working with them all along.

Your state AFL-CIO Committee on Political Education (COPE) director can provide the LEAP committee with candidate feedback, information, and other relevant issues to help in the LEAP committee's decision-making process.



#### Consult with the Boilermakers' DGA

The DGA can provide research and recommendations on the candidates, their campaigns, and the political landscape. Before interviewing the candidate, the DGA analyzes his or her overall operations. This includes the campaign manager and staff, consultants used, and the field program. The DGA also evaluates fundraising (cash on hand, fundraising goals, and media and mail costs). Additionally, the DGA looks at polling information, and the vulnerability of the race itself (whether the race is competitive, a pure toss-up, or an open seat\*). The DGA also looks at an incumbent's legislative record, leadership position, key committee assignments, and, of course, the relationship with the local lodge.

\* Competitive race — one in which an election is contested and at least two candidates have a reasonable chance of winning; Pure toss-up race — could go either way; Open seat race — no incumbent is running (these can be among the most hotly-contested races, as there is no incumbent advantage).

#### Interview the Candidates

You may want to personally interview the candidates to clarify answers on issue questionnaires and to seek additional information about the candidate and the campaign. Limit these interviews to the LEAP committee. It's best to wait until after you've selected the candidates you wish to endorse before you invite any candidate to address a general meeting of all members.

#### Meet Privately to Make Your Selection

Before you make your recommendations to the general membership, the LEAP committee should meet privately to discuss the candidates, their positions on the issues, and the research provided by the DGA.

Once the lodge membership approves a candidate's endorsement, the local lodge can send a letter to the candidate. See Appendix 9, Sample Endorsement Letter.



# Lobbying Basics

The most effective lobbyist is a constituent — one of the people represented by a legislator or public official.

Lawmakers know that if they fail to satisfy their constituents, eventually they will be voted out of office.

As a constituent lobbyist, you play the most important role of all in shaping legislation.

It is the job of the LEAP committee to help you convey the Boilermaker message to your elected representatives through meetings, phone conversations, faxes, and emails.

## Secrets of Highly-Effective, Member-Driven Lobbying

Lobbying is a process of gathering information and using it to persuade legislators. For any lobbyist, the key objective is to win a legislative commitment from a lawmaker.

#### 1. BE PREPARED

- **Plan ahead.** If possible, make your appointment with a legislator several weeks in advance and confirm your appointment a few days ahead of time.
- Know the legislator. Familiarize yourself with his
  or her background, voting record, and previous
  positions, if any, on the issue(s) you are going to
  discuss. Check with the DGA about their experience
  in lobbying a particular legislator and find out the
  status of the bill in the legislative process, the bill
  number, the committee to which it has been referred,
  and which groups are supporting it.

• Do your homework. Prepare a brief one-page fact sheet on the subject under discussion to leave with the legislator. Keep it simple, short, and straightforward. (Background information or fact sheets are available on a wide range of issues from the DGA.)

Personalize the issue by giving examples of how it has, or will, affect you and/or your co-workers. Remind the legislators that those workers are his or her constituents. Members who have experienced unemployment, plant closings, and other job-related trauma can be particularly persuasive advocates.

- When possible, have three to four union members who are constituents of the legislator accompany you. Numbers enhance your clout by conveying the extent of concern throughout a legislator's constituency. Trade unionists who already know the legislator, or who have worked in his or her campaign, can be particularly influential.
- Brief your participants a day or two ahead of time about the issue(s) to be discussed. Think of team lobbying as you would collective bargaining. You are bargaining with a legislator for support, and you wouldn't go into negotiations without meeting first with your negotiating team.
- **Be prepared for opposition**. Predict what others may consider as flaws in your position and develop reasonable responses to them. Be prepared to discuss them at your meeting, should the legislator bring them up.

#### 2. SET THE TONE

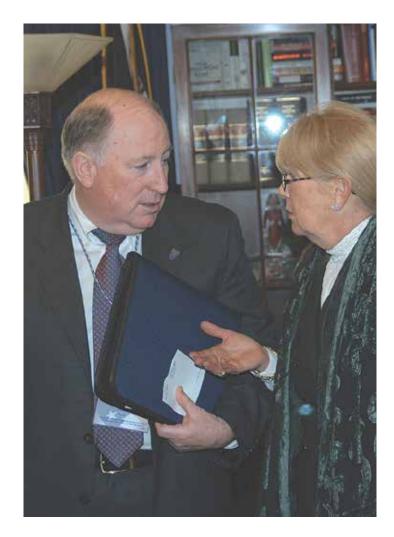
- Never keep a legislator waiting.
- Project an image of self-confidence.
- Be cordial; never scold or preach.
- Be tolerant of the legislator's viewpoint.

#### 3. STAY IN CONTROL

• Begin your meeting in an area of mutual agreement. Start off by thanking the legislator for a recent legislative accomplishment, a supportive vote, co-sponsorship of a bill, speaking out on behalf of your legislation, or simply for taking the time to meet with you. Remember, legislators get hundreds of requests to do something and not enough words of appreciation for a job well done.

Get right to the point and stick to it. Remember your time is limited. Don't let a legislator sidetrack you from the issues you want to discuss.

- Maintain your credibility. If you are unsure of the answer to a legislator's question, it's okay to say you don't know, but offer to follow up with a written response and background information. Remember, credibility is the hard currency of an effective lobbyist.
- Ask the legislator for and make sure you get a firm commitment to a specific course of action. Be clear whether you are asking them to vote for or against a bill, introduce legislation, co-sponsor a bill, or lobby another legislator. If a legislator says, "I'll get back to you," "I'll think about it," "Sounds like a good idea," or "I've always been a friend of labor," arrange a time and staff contact with whom to check back.
- Be prepared to respond to a legislator who offers to trade support of your issue for your support on something else. Avoid making any such commitment by saying you don't have the authority to do so, or that you will have to check and see if your union has a position on the issue.
- Make an effort to determine the reason a legislator isn't supporting your position. This information will better equip you to answer the legislator's concerns and to anticipate, learn, and develop responses to arguments your opponents are using against you.



- Try to persuade legislators who don't agree with you to refrain from leading the fight against you. Opponents may be willing to support you in committee or on key floor amendments even though they won't ultimately support you on final passage of the bill.
- Don't jeopardize your access by holding a grudge.



#### 4. FOLLOW THROUGH

- Follow-up is crucial in the lobbying process. How thoroughly you follow up a lobbying meeting with a personal visit, phone call, additional correspondence, facts, or figures may help determine the legislator's final position.
- Keep the pressure on. One of the most effective ways of convincing a reluctant legislator is to organize constituent letter-writing, a "lobby day," rally, call-in, or postcard campaign asking the legislator to support your point of view.
- Learn to evaluate and weigh issues. Many bills are introduced every year "by request," and are never intended to become law. So don't be in a rush to criticize an elected official for the bills that are introduced until after you've checked it out.
- Communicate with those legislators who are providing leadership for your issue. Don't make key decisions without conferring with those legislators and groups who are your allies. Keep them informed of major legislative developments on your issue so they don't get caught short-handed.
- Never break a promise to a politician.
- Make it a point to thank a legislator after he or she has helped you.
- Report your results. Whenever you contact your elected officials, you should report the results to the DGA and to your local lodge membership.
- Stay in contact with your representative.

  Legislators respond much better to workers' concerns when they know workers care about their voting records all the time, not just during an election year. The best way to let them know YOU care is by sending an email or fax, or making a call.







# TIPS ON CONTACTING YOUR REPRESENTATIVE

You can get your representative's email address, fax, and phone number at *www.boilermakers.org*. Click the "Resources" tab, select "Political Action/LEAP," and choose the "Elected Officials" tab to find your senators/representative.

Call the U.S. Capitol switchboard at 202-224-3121 and ask for your senator and/or representative's office.

Remember that a staff member, not the member of Congress, often takes telephone calls. Ask to speak with the staffer who handles the issue on which you wish to comment.

After identifying yourself, tell the aide you would like to leave a brief message, such as: Please tell Senator/Representative (Name) that I support/oppose (S.\_\_\_\_/H.R.\_\_\_).

You will also want to briefly state reasons for your support or opposition to the bill. To assist you in communicating your position on specific issues, fact sheets are available online at www.boilermakers.org. Click the "Resources" tab and select "Political Action/LEAP.

Ask for your senator/representative's position and finish by thanking the aide for their time. You may also request a written response to your telephone call.

If you decide to send a fax or email, sample letters can be found at the LEAP website.









# **LEAP** website Guided Tour

The DGA maintains a powerful website that allows you to gather information or take action right from your computer. You can get there from the Boilermakers' website, www.boilermakers.org.

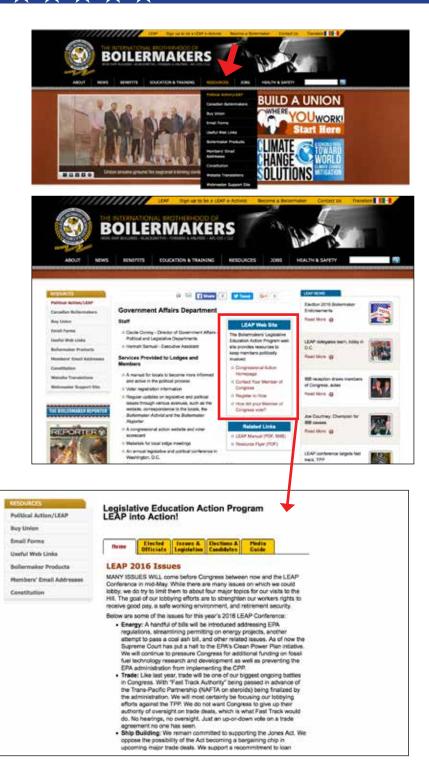
Just click the "Resources" tab and select "Political Action/LEAP."

The DGA site is divided into five categories: Home, Elected Officials, Issues & Legislation, Elections & Candidates, and Media Guide. Click on a category tab to see what that section offers.

#### TAB 1 — HOME

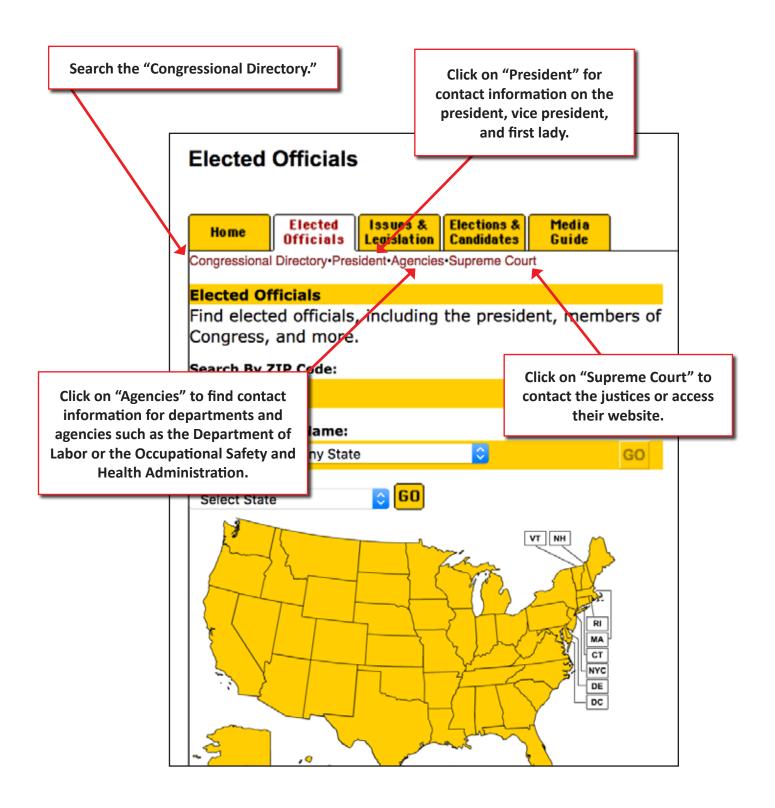
From the home page, you can access all the tools and resources that are available. Just click on the titles listed in the far left column or the tabs listed across the top.

Registering to vote, identifying your elected representatives, and contacting those representatives by email or fax are some of the most important things you can do, beginning at the home page.

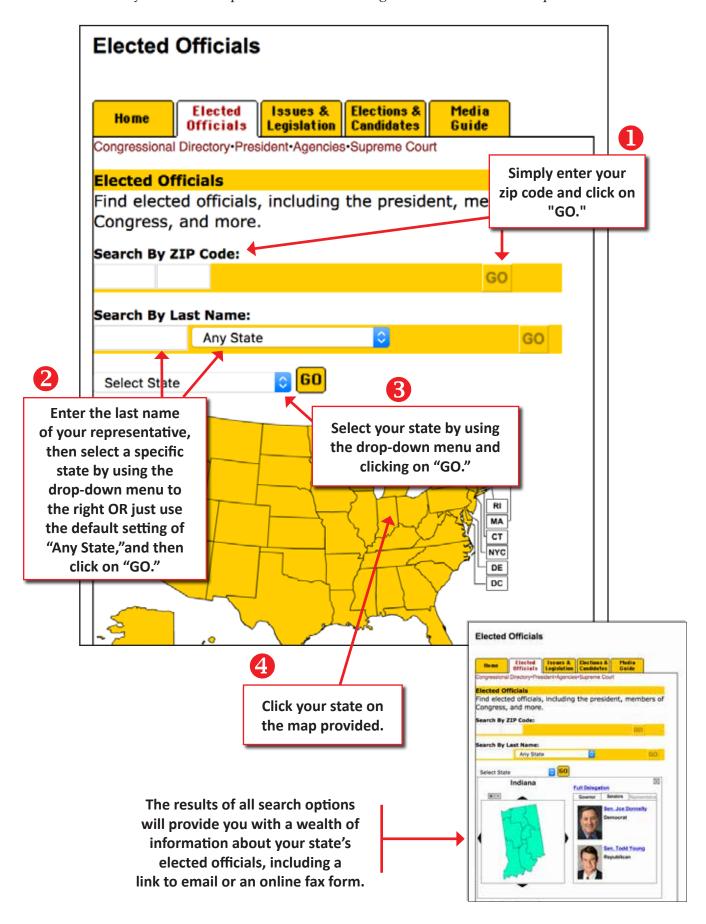


#### TAB 2 — ELECTED OFFICIALS

From this page, you can find out who your elected officials are and how to contact them. You can even email or fax them (at no charge to you) from this website. Use this page to:

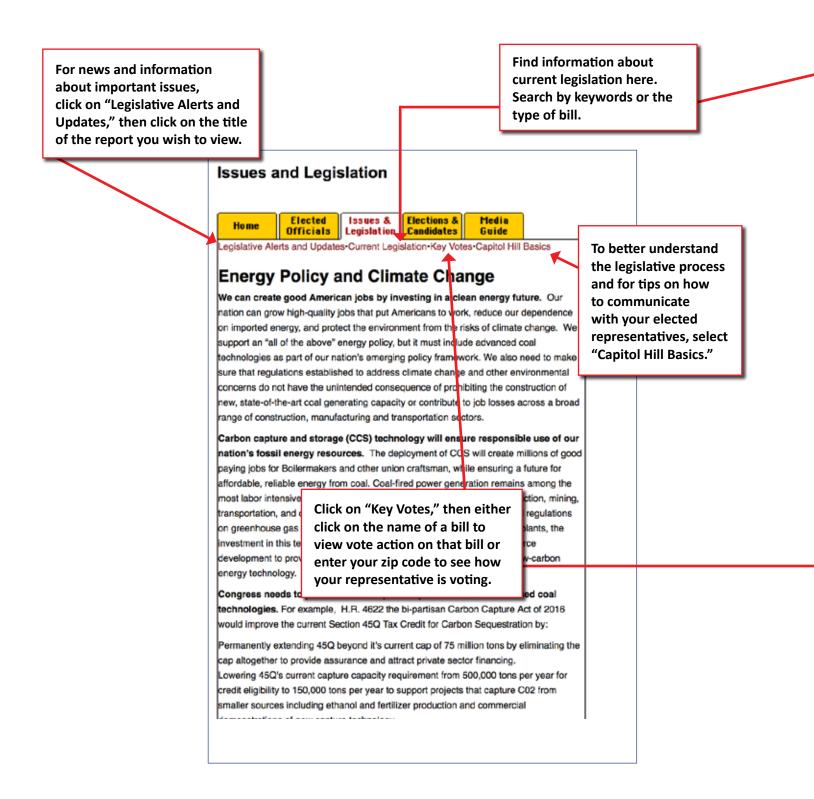


You can find out who your elected representatives are through four different search options:



#### TAB 3 — ISSUES & LEGISLATION

From this page, you can access information on legislation, voting records, and helpful communication tips.

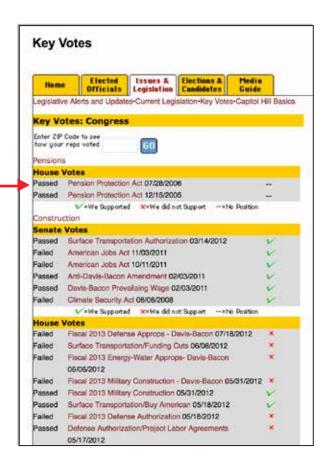


#### Current Legislation - Search Results Listing of bills containing the phrase Labor Items 1 through 20 of 41 Senate: Providing for consideration of the joint resolution (H.J. Res. 66) disapproving the rule submitted by the Department of Labor relating to savings arrangements established by States for non-governmental employees, and providing for consideration of the joint resolution (H.J. Res. 67) disapproving the rule submitted by the Department of Labor relating to savings arrangements established by qualified State political subdivisions for non-governmental employees. (H.RES.116) 2. Senate: Disapproving the rule submitted by the Department of Labor relating to savings arrangements established by qualified State political subdivisions for non-governmental employees. (H.J.RES.67) 3. Senate: Disapproving the rule submitted by the Department of Labor relating to "Clarification of

- Employer's Continuing Obligation to Make and Maintain an Accurate Record of Each Recordable Injury and Illness". (H.J.RES.83)

  4. Senate: To require that the prevailing wage utilized for purposes of subchapter IV of chapter 31 of title 40, United States Code (commonly referred to as the Davis-Bacon Act), be determined by the Bureau of
- Senate: Homeless Veterans with Children Reintegration Act (H.R.107)

Labor Statistics. (H.R.1042)



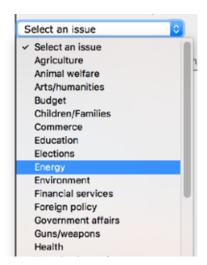
### **QUICK WEB TIPS**

#### **USING A DROP-DOWN MENU**

Drop-down menus can be accessed by clicking the small arrow on the side of a text box that looks similar to this:



This should open a list of items for you to choose from. Mouse over your selection and click to select the item you want.



#### **LINKS & MORE**

Access to additional information within the LEAP website is often found through underlined links, clickable maps, and tabbed sections. Also useful are links that allow you to tell a friend about information you find on the LEAP site. Click the "Tell a Friend" envelope to easily send an email message to as many as six people with an electronic link directly to that page of the website.

#### **HELP ...I'M STUCK!**

If you are looking for more, explore! There is more information available on this website than we can cover here. If you need help or cannot find what you are looking for, contact the DGA office. Email: *ibb\_dga@boilermakers.org* 

Pl

Phone: 202-756-2868

#### TAB 4 — ELECTIONS & CANDIDATES

Choose tab 4, Elections & Candidates, to find information about candidates running for office. (Available during elections.)

Select "Directory" or "My Races" from the top menu bar, or choose one of the following three search options located on the center of the page under "Election Guide."

- 1. Address Search. Enter your street address and zip code in the boxes indicated, then click on "GO" to find election races near your home.
- **2. Candidate Search**. Enter the last name of a representative and click on "Find" to locate information on a specific candidate.
- **3. Map Search.** Click on your state map to find election races in your state.

By selecting "Alerts" or "Spotlight" from the top menu bar, you can access information on Boilermaker-targeted candidates.

By clicking on "Register to Vote" from the top menu bar, you can access an online voter registration form. Just follow the instructions, then print and mail your completed form to the address provided.

(NOTE: You will need the Adobe Acrobat program in order to print the registration form. If you do not have this application on your computer, just click on "Adobe Acrobat," and a free copy can be downloaded for you.)







#### TAB 5 — MEDIA GUIDE

Clicking on tab 5, Media Guide, takes you to contact information for your area media, as well as the national media.

For local media information, enter your zip code in the box provided and click on "GO." Note: By default, national media information will be included in this search unless you click on the box to remove the check-mark.

If there is a specific organization you want to contact, type the name in the box titled "Organization Search" and click on "GO."

You can also get the contact information for media organizations, newspapers, and various publications for a specific area by clicking on the state map or choosing a state by scrolling through the box titled "Select State" and clicking on "GO."

The website and contact information is provided in the next window. Some media outlets allow you to directly send a message. If this option is available, clicking on "Compose Message" will open a new area for you to email or fax a message directly from the website.

> Las Vegas Sun -- Headquarters Website: www.lasvegassun.com

Address: 2360 Corporate Cir. Henderson, NV 89074

elect recipients and desired delivery method for each:

edit or add your own text - 10000 characters left)

Phone: (702) 385-3111

Compose a Message

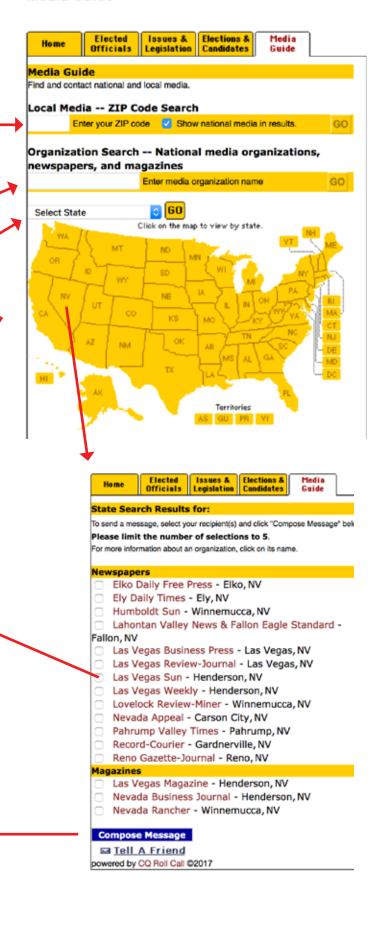
Compose Your Own Letter

COMPOSE MESSAGE

Las Vegas Sun Subject:

Fax: (702) 383-7264

#### Media Guide



Letter Fax

### **AFL-CIO Working Families Toolkit**

The AFL-CIO Working Families Toolkit (www.wftoolkit.org) is a crucial tool for Boilermaker local lodges during election cycles. Use it to access a variety of timely, focused political materials for races impacting your members and their families.

This easy-to-use website allows you to:

- 1. Download legislative and political mobilization fliers, sample letters, newsletter articles, phone and walk scripts, and more.
- 2. Search for fliers by issue or type.
- 3. Select your printing and shipping options.
- 4. Track your current orders and ordering history.
- 5. Manage your profile.

IF YOU:

а уеат...

a week...

Make more

than \$23,000

Work more

than 40 hours

You can do all of these tasks from your office, home, or on the road — wherever you have Internet access. Many of the materials are customizable, allowing you to add your local union name and contact information as well as the Boilermakers logo. On select, issue-based fliers, you can further customize the information by selecting the issues and their order of appearance on the finished flier.

THEN:

for free.

#FixOvertime www.aflcio.org/overtime

Your boss can make

you work overtime

Tell the Department

of Labor to raise

the overtime pay threshold.

Got questions? Need help? Contact the Department of Government Affairs at 202-756-2868 (ibb\_dga@boilermakers.org).



# Donating to CAF

#### The bigger our Campaign Assistance Fund, the stronger our voice.

### The Boilermakers' Campaign Assistance Fund

Candidates for federal office cannot accept "dues" funds or general treasury funds; however, they can accept contributions from individuals and from registered federal political action committees (PACs).

The Boilermakers' Campaign Assistance Fund (CAF) is the Boilermakers' PAC — our federally-registered and reporting, multi-candidate, political action committee. The Federal Election Commission (FEC) also considers local lodge PACs to be affiliates of CAF.

By contributing just a few dollars per month to CAF, you can make a real difference in ensuring our voices are heard by Congress on important issues. With CAF, Boilermakers can contribute financial assistance to the campaigns of federal worker-friendly candidates.

WHY SHOULD I CONTRIBUTE?

In each election, business PACs and wealthy individuals outspend labor union PACs by more than 20-to-1. In addition, candidates can spend as much of their own money on a campaign as they want, giving wealthy candidates an unfair advantage over middle-income candidates. And, corporations can spend as much as they want from their regular business accounts to persuade the public to support their favored candidates. If pro-worker candidates are to have any chance against candidates financed by big

business and wealthy individuals, they must depend on small contributions by many individuals and contributions by union PACs.

#### WHO GETS CAF MONEY?

CAF money is used to make direct contributions to candidates for federal office and state political parties, where applicable. Only voluntary donations from our members may be collected for CAF.

The LEAP Executive Committee determines which recipients should receive CAF assistance based on advice and recommendations from the DGA. Many factors impact this decision, including the candidate's voting record, published positions, need for funds, chance of success, and whether LEAP has declared the race to be critical.





#### **HOW TO RAISE MONEY FOR CAF**

Only active and retired members of our union, and their families, may be solicited for CAF donations.

When soliciting money for CAF, you must inform members that 1) their contributions will be used for political purposes, including contributions and expenditures in federal and state elections; 2) that contributions are voluntary and members have a right to refuse to contribute without and reprisal; 3) that contributions are not a condition of employment; and 4) that contributions to CAF are not charitable contributions for income tax purposes.

Suggest a guideline donation amount. Naming a specific amount gives people a starting point for deciding how much to give. If you do provide a guideline amount, you must also say that the guideline is merely a suggestion, and they're free to give more, less, or not at all, without favor or disadvantage. You must also state: "Federal law requires us to use our best

efforts to collect and report the name, mailing address, occupation, and name of employer of individuals who contribute more than \$200 in a calendar year."

#### The political checkoff plan

The easiest and most effective way to raise money for CAF is through a political checkoff plan. The checkoff system is a voluntary payroll-deduction plan, similar to dues checkoff, through which a member contributes money to CAF by authorizing the employer to make periodic deductions and forward them either directly to CAF or to the lodge for the lodge to forward to CAF. A political checkoff plan has the great advantage of requiring only a small commitment from each member to accumulate a steady flow of resources for our voluntary political fund. Another advantage is that once a member signs up, they usually remain signed up. Even though the contribution may be small, the deduction is constant and can add up during the year. All of the highest contributing lodges have a political checkoff plan in their contracts.

#### Ways to get checkoff in your local

1. Negotiate with the Employer. Checkoff can be negotiated into your contract just like any other collective bargaining item. All construction locals have checkoff negotiated. The union must pay the cost of implementing the payroll deductions. Federal law dictates that the company must only charge the union the actual cost of implementing and maintaining the CAF payroll deduction, or checkoff. Normally, there is a one-time set-up fee, and no other cost is incurred. Or, if this is negotiated as part of an overall contract, the union employer can treat the employer's administrative costs for the checkoff as taken into account in the overall economic package, meaning there will be no special charge to the union. If you feel the employer is trying to charge a higher amount than the actual cost, contact the DGA.

Checkoff authorization forms are provided by the Boilermakers and can be found in the appendix section of this manual.

2. Checkoff on Demand. Under federal election law, if your employer or any of its subsidiaries, branches, divisions, or affiliates uses a payroll deduction plan (checkoff) to collect political monies for its own federal PAC from its managerial, non-bargaining-unit employees, and/or its shareholders for its political action committee, then the union has the automatic, non-negotiable right to use a payroll checkoff system for its members to make voluntary contributions to CAF.

Under the law, the union is entitled to use any and all methods of solicitation that the employer is using. To exercise these rights, you must first find out whether the employer or any of its affiliates actually has a checkoff plan for its non-bargaining-unit employees or shareholders. Use the sample letter (Appendix 3) to ask the employer for this information.

Once you have determined that the employer has a checkoff plan for its managerial employees, and if you want to secure the same arrangement for CAF checkoff, the local union must inform the employer, in writing, that the local union wants to exercise its right to obtain political checkoff for its members.

**3. Credit Union Checkoff.** Appendix 6 provides language for a credit union checkoff form. For more information, contact the DGA.

#### **CAF CHECKOFF**

The checkoff system is a voluntary payroll deduction plan, similar to dues checkoff. A member contributes money to CAF by authorizing the employer to make periodic deductions.

- Always use the recommended contract language for negotiating CAF into the collective bargaining agreement. Contact your International Rep or the DGA for assistance.
- Always use the recommended CAF authorization form.
- Always get contributors to CAF to sign the recommended authorization form.
- Always separate the CAF form from all other union forms.
- Always have the employer transmit contributions made by checkoff directly to the International Secretary-Treasurer for CAF. If that isn't achievable, then have the employer send them to the local lodge and then transmit them promptly to CAF as explained in the next section.
- Always keep signed CAF forms on file for three years with the local lodge and send copies of the forms to CAF.
- Always routinely verify with the International Secretary Treasurer's office or the DGA that the employer is sending CAF contributions to CAF.

IBB CAMPAIGN ASSISTANCE FUND (CAF)
C/O INTERNATIONAL SECRETARY-TREASURER
753 STATE STREET, SUITE 565
KANSAS CITY, KS 66101

Whether using a payroll or credit union checkoff, members must sign an authorization form before these funds can be withheld. Authorization forms can be found in Appendices 4, 5, and 6.

#### Signing up members for checkoff

After you successfully negotiate checkoff, then comes the job of signing up the members. Signing up for a political checkoff plan is strictly voluntary.

Many members will sign up the moment you develop a program for them. Others will sign up when you ask them. Explain the importance of political involvement by illustrating what has happened to our jobs, benefits, working conditions, and wages as a result of specific political action at the federal, state, or local level.

The local lodge should keep all signed CAF forms on file for three years and send copies of the forms to CAF. It is a good idea to periodically inquire with the employer to determine who is on the CAF checkoff list and to confirm that the correct amounts are being transmitted to the International.

#### Rules for handling contributions

All cash donations to CAF that a local lodge collects from members must be transmitted in the form of a money order or cashier's check to the Boilermakers Campaign Assistance Fund, International Secretary-Treasurer, 753 State Ave., Ste. 565, Kansas City, KS 66101. No member can contribute more than \$100 in cash.

The local lodge may deposit these cash contributions in its regular general fund account; a special "transmittal" account that's only used to forward contributions to CAF; or the local lodge's state PAC account. These contributions may not be deposited in an individual's personal account or any other account.

Member contributions by check made out directly to CAF that the local lodge collects must be forwarded directly to CAF.

If an employer sends the local lodge the members' payroll-deducted CAF contributions, then the local lodge should deposit them in any of the accounts specified above, for forwarding to CAF.

Whenever the local lodge receives contributions for CAF, whether from the employer after payroll deduction or from the contributing member by cash or check, the local lodge must:

• Transmit an individual's contributions of \$50 or less to CAF within 30 days.



- Transmit an individual's contributions of more than \$50 within 10 days, along with the name and address of the contributor.
- If any individual's total contributions to CAF during a calendar year exceed \$50, make sure CAF is told the name and address of the contributor. If a member's contributions exceed \$200 in a year, make sure that CAF is also told the member's occupation and name of employer. For a payroll-deduction contributor, all of this information should be on the authorization card, but of course some of that information may change over time. The best practice is to provide all of this information to CAF for every contributor of any amount, so that the contributions can be tracked if they amount over either \$50 or \$200. CAF is required to maintain that information for contributors at those levels and to identify to the Federal Election Commission every member who contributes over \$200 in a calendar year.
- Use triple-copy receipt books when soliciting donations. These provide color-coded copies for the contributing member, the local lodge, and the International. They simplify keeping track of contributions.
- When transmitting CAF cash contributions received through meeting collections, job-site solicitations, etc., inform CAF of the date(s) of collection, total amount collected, and the name of the function.



#### THE ONE-THIRD RULE

You can use union treasury funds to pay for certain CAF fundraising items, so long as the treasury funds used do not exceed ONE-THIRD of the resulting contributions raised for CAF.

#### The one-third rule

You may use treasury funds to cover certain costs of a fundraising event or giveaway for CAF as long as the event or giveaway raises at least three times those costs. If it does, then CAF can keep all the proceeds. If it does not, CAF must reimburse the local's treasury fund for the difference between one-third of the amount raised and the costs. The only costs that are the subject of this one-third rule are the costs of an item that is given to a CAF solicitor or contributor in exchange for the contribution; a prize that's provided to a winner of a fund raising raffle or similar event; and the entertainment and other costs of a fund raising event. But other CAF fund raising event, are not subject to the one-third rule.

Example A: To raise money for CAF, the local lodge offers a \$500 iPad as the prize for a giveaway / fundraiser. As long as that fundraiser brings in at least \$1,500, then CAF can keep all the money. But if the fundraiser only brings in \$1,000 dollars, CAF will have to reimburse the local lodge \$166.67 [the difference between the cost of the iPad (\$500) and one-third the amount raised (\$333.33)].

*Example B:* The local wants to give every \$100 contributor a knife set worth \$25. One-third of \$100 is \$33.33. Since the knife set costs only \$25, the one-third rule has been complied with and no reimbursement to the local's general treasury is required.

#### Using events to raise funds for CAF

You can use events to raise funds for CAF, such as dinners, dances, concerts, 50/50 giveaways, etc. These not only raise money, but they also raise awareness and solidarity. Be sure to use the following guidelines for CAF fundraising events:

- Ticket sales to special events must be limited to members, retirees, and their immediate families.
- Members must be notified that their ticket purchase is a contribution to CAF.
- Tickets for giveaways may not be transported across state lines or sent through the mail.
- Giveaways may not be advertised through the mail, in newspapers, in local lodge newsletters, or across state lines.
- General treasury funds may be used to pay for raffle and other giveaway items and fundraising event entertainment and other costs, subject to the one-third rule.

#### **REQUESTING CAF CHECKS FOR CANDIDATES**

If your local lodge actively supports CAF, then the process of obtaining campaign funds for an endorsed candidate is simple. You may contact the DGA to request a CAF check. The check can be sent directly to the campaign or to the local lodge for hand delivery. Please note: campaign checks cannot be distributed on federal property.

PLEASE REMEMBER, THERE IS A LIMIT ON THE AMOUNT OF FUNDS WE CAN CONTRIBUTE TO EACH FEDERAL CANDIDATE.

### Strategy for determining which candidates get CAF money

We simply cannot afford to contribute to candidates for all 535 Senate and House seats. For example, giving maximum donations to one candidate in each congressional election would cost CAF nearly \$4.7 million every two years.

Choosing which candidates to support can be very difficult. The DGA looks at where the candidates stand on Boilermaker issues, such as jobs, pensions, and energy, and we must also take into account the candidate's chances of winning. To do that, the DGA analyzes a candidate's chances based on the type of race: competitive, toss-up, or open seat.

A competitive race is one in which an election is contested and at least two candidates have a reasonable chance of winning. Incumbents in these races are often vulnerable to a strong challenger. A toss-up is a race we believe could go either way. An open race occurs when no incumbent is running. In these races, often anything can happen.

The DGA also looks at whether a candidate holds a leadership position, a seat on a key committee, or has a longstanding good relationship with a local lodge.



#### **FEC REGULATIONS**

The Federal Election Commission (FEC) is an independent regulatory agency that enforces the provisions of the federal election law such as limits and prohibitions on contributions. Violations are subject to administrative fines and penalties, and they can be quite severe.

To avoid jeopardizing your lodge, always call the DGA before undertaking any new fundraising activity or political expenditure.

- Only voluntary contributions from members, retirees, and their families are allowed to fund CAF. Negotiate a CAF payroll deduction system that requires the employer to honor written, voluntary, individual member authorizations to check off contributions to CAF.
- **Do not** use an "opt-out" or automatic CAF payroll deduction system where every member must contribute to CAF unless they stop the deduction. **Do not** fund CAF with dues money, local lodge general treasury funds, or a state PAC.
- Only candidates are allowed to receive CAF donations.
- Only solicit members, retirees, and their families for voluntary CAF donations.

- Always inform members that CAF contributions will be used for political purposes and that they are voluntary, not a condition of employment, and not a charitable contribution for income tax purposes.
- **Do not** co-mingle CAF money with personal funds.
- Always transmit a member's contributions to CAF.
- Always indicate the date(s) of collection, total amount collected, and name of function when transmitting funds received through meeting collections, job-site solicitations, etc.

#### STATE REGULATIONS REGARDING STATE AND LOCAL CANDIDATES

Laws differ from state to state as to the use of union treasury funds to communicate with the general public in support of or against state and local candidates. In addition, these laws are revised often. Contact the DGA for the latest state-specific information.

Most states allow some political expenditures, but may require the International or local lodge to register with the state election office, record expenses, and file reports.





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### AVOID THESE COMMON CAMPAIGN MISTAKES

- **DO NOT** make or authorize a donation to any federal political campaign from local lodge general treasury funds (dues money).
- DO NOT contribute union office space or phones to any campaign without contacting the DGA for a "lease-back agreement."
- **DO NOT** collect or bundle contributions to candidates.
- DO NOT provide stamps or envelopes for members to mail contributions to candidates.
- DO NOT purchase rally signs or bumper stickers advocating a candidate from local lodge general treasury funds (dues money). Call the DGA for candidate materials.

# The Legislative Education Fund

The Legislative Education Fund (LEF) is the Boilermakers' non-federal "527" account, which is used to influence elections to state and/or local office and to offices in political party organizations. It is not used for the direct contributions to federal candidates but may be used for public communications about them. The LEF account should be spent exclusively for election-related purposes, or only insubstantially for other purposes, such as legislative activities. Contributions to state candidates, state party non-federal accounts, and state PACs are subject to state laws.

#### **POLICY**

All Boilermaker lodges benefit from this fund and are required to help finance LEF pursuant to a 2006 resolution passed at the Boilermakers' Consolidated

Convention. Monthly LEF contributions should be made from the lodge's general treasury, in the amount of 25 cents per member, per member, and payable to the International Brotherhood of Boilermakers, not LEF. The amount can be included with the lodge's per capita, if it includes a note clearly designating the amount to be allocated to LEF. If LEF is not designated, the contribution will be deposited into the general fund, and the lodge will not get credit for its LEF contribution.

If a lodge cannot commit to a monthly payment, it may request approval from the International President to make a one-time payment.

Members may empower the local lodge secretary-treasurer to transmit additional payments to LEF through inclusion of a provision in the bylaws or in a motion approved by the members.





### WHY LEF CONTRIBUTIONS ARE VITAL TO THE BOILERMAKERS

Nearly everything the DGA does is funded through LEF. Without this fund, local lodges would get virtually no political or legislative support. And nearly all of the state and local political expenditures are funded through LEF.

In addition, LEF keeps lodges free of federal, state, and local reporting requirements, placing that burden on the International. Through LEF, the International will bear responsibility for reporting requirements that involve registration, the periodic disclosure of contributions and expenditures, and the annual filing of tax returns, and adherence to applicable campaign finance laws.

Further, maintaining a separate LEF account provides lodges and the International with significant tax advantages.

If a lodge decides to open a state PAC on their own instead of using LEF in their respective state, then the local will be responsible for complying with the state's laws and reporting and filing requirements.

### REQUESTING POLITICAL EXPENDITURES FROM LEF

You may contact the DGA to request a LEF contribution for state or local candidates, state party non-federal accounts, and state PACs, subject to state law.

## **APPENDIX 1: AFL-CIO State Contacts**

#### Alabama AFL-CIO

435 South McDonough Montgomery, AL 36104 334-834-1061 fax 334-834-1065 www.al.aflcio.org

#### Alaska AFL-CIO

3333 Denali St., Suite 125 Anchorage, AK 99503 907-258-6284 fax 907-777-7276 www.ak.aflcio.org

#### Arizona AFL-CIO

3117 N. 16th St., Suite 200 Phoenix, AZ 85016 602-631-4488 fax 602-631-4490 www.az.aflcio.org

#### **Arkansas AFL-CIO**

1115 Bishop St. Little Rock, AR 72202 501-375-9101 fax 501-375-8217 www.ar.aflcio.org

#### California Labor Federation, AFL-CIO

600 Grand Ave., Suite 410 Oakland, CA 94610 510-663-4000 fax 510-663-4099 www.ca.aflcio.org

#### Colorado AFL-CIO

140 Sheridan Blvd., Suite 201 Denver, CO 80226 303-433-2100 fax 303-433-1260 www.co.aflcio.org

#### **Connecticut AFL-CIO**

56 Town Line Road Rocky Hill, CT 06067 860-571-6191 fax 860-571-6190 www.ct.aflcio.org

#### **Delaware State AFL-CIO**

698 Old Baltimore Pike Newark, DE 19702 302-283-1330 fax 302-283-1335 www.de.aflcio.com

#### Florida AFL-CIO

135 S. Monroe St. Tallahassee, FL 32301 850-224-6926 fax 850-224-2266 www.fl.aflcio.org

#### Georgia AFL-CIO

501 Pulliam St., S.W., Suite 549 Atlanta, GA 30311 404-525-2793 fax 404-525-5983 www.ga.aflcio.org

#### Hawai'i State AFL-CIO

320 Ward Ave., #209 Honolulu, HI 96814 808-597-1441 fax 808-593-2149 www.hawaflcio.org

#### Idaho AFL-CIO

P.O. Box 2238 Boise, ID 83701 208-321-4814 fax 208-321-4827 www.id.aflcio.org

#### Illinois AFL-CIO

534 S. Second St. Springfield, IL 62701 217-492-2618 fax 217-492-2818 www.il.aflcio.org

#### **Indiana State AFL-CIO**

1701 W. 18th St. Indianapolis, IN 46202 317-632-9147 fax 317-638-1217 www.in.aflcio.org

#### Iowa Federation of Labor, AFL-CIO

2000 Walker St., Suite A Des Moines, IA 50317 515-262-9571 fax 515-262-9573 www.ia.aflcio.org

#### **Kansas AFL-CIO**

2131 S.W. 36th St. Topeka, KS 66611 785-267-0100 fax 785-267-2775 www.ks.aflcio.org

#### **Kentucky State AFL-CIO**

676 Comanche Trail, Suite 1 Frankfort, KY 40601 502-696-9002 fax 502-696-9030 www.ky.aflcio.org

#### Louisiana AFL-CIO

P.O. Box 3477 Baton Rouge, LA 70821 225-383-5741 fax 225-383-8847 www.la.aflcio.org

#### Maine AFL-CIO

21 Gabriel Drive Bangor, ME 04402 207-622-9675 fax 207-622-9685 www.me.aflcio.org

#### Maryland State and District of Columbia AFL-CIO

7 School Street Annapolis, MD 21401 410-269-1940 fax 410-280-2956 www.mddc.aflcio.org

#### **Massachusetts AFL-CIO**

389 Main St. Malden, MA 02148 781-324-8230 fax 781-324-8225 www.ma.aflcio.org

#### Michigan State AFL-CIO

419 Washington Square, S., Suite 200 Lansing, MI 48933 517-487-5966 fax 517-487-5213 www.mi.aflcio.org

#### Minnesota AFL-CIO

175 Aurora Ave. St. Paul, MN 55103 651-227-7647 fax 651-227-3801 www.mn.aflcio.org

#### Mississippi AFL-CIO

P.O. Box 3379 Jackson, MS 39207 601-948-0517 fax 601-948-8588 www.ms.aflcio.org

#### Missouri AFL-CIO

227 Jefferson St. Jefferson City, MO 65101 573-634-2115 fax 573-634-5618 www.mo.aflcio.org

#### Montana State AFL-CIO

810 Hialeah Court Helena, MT 59601 406-442-1708 fax 406-449-3324 www.mt.aflcio.org

#### Nebraska State AFL-CIO

5418 South 27th Street. #1 Omaha, NE 68107 402-734-1300 fax 402-734-1205 www.ne.aflcio.org

#### **Nevada State AFL-CIO**

1891 Whitney Mesa Drive Henderson, NV 89014 702-459-5288 fax 702-967-5201 www.nv.aflcio.org

#### **New Hampshire AFL-CIO**

161 Londonderry Turnpike Hooksett, NH 03106 603-623-7302 fax 603-623-7304 www.nh.aflcio.org

#### **New Jersey State AFL-CIO**

106 W. State St. Trenton, NJ 08608 609-989-8730 fax 609-989-8734 www.nj.aflcio.org

#### New Mexico Federation of Labor, AFL-CIO

2300 Buena Vista Drive, S.E., Suite 126 Albuquerque, NM 87106 505-262-2629 fax 505-266-7155 www.nm.aflcio.org

#### **New York State AFL-CIO**

50 Broadway, 35th Floor New York, NY 10004 212-777-6040 www.ny.aflcio.org

#### North Carolina State AFL-CIO

P.O. Box 10805 Raleigh, NC 27605 919-833-6678 fax 919-828-2102 www.nc.aflcio.org

#### North Dakota AFL-CIO

1323 E. Front Ave. Bismarck, ND 58504 701-223-0784 fax 701-223-9387 www.nd.aflcio.org

#### Ohio AFL-CIO

395 E. Broad St., Suite 300 Columbus, OH 43215 614-224-8271 fax 614-224-2671 www.oh.aflcio.org

#### Oklahoma AFL-CIO

501 N.E. 27th St. Oklahoma City, OK 73105 405-528-2409 fax 405-525-2810 www.ok.aflcio.org

#### **Oregon AFL-CIO**

3645 S.E. 32nd Ave. Portland, OR 97202 503-232-1195 fax 503-585-1668 www.or.aflcio.org

#### Pennsylvania AFL-CIO

319 Market St., 3rd Floor Harrisburg, PA 17101 717-238-9351 fax 717-238-8541 www.pa.aflcio.org

#### Puerto Rico Federation of Labor, AFL-CIO

P.O. Box 19689 Fernandez Juncos Station San Juan, PR 00910 787-728-0300 fax 787-728-0470 www.ftpr-aflcio.org

#### **Rhode Island AFL-CIO**

194 Smith St. Providence, RI 02908 401-751-7100 fax 401-331-8533 www.ri.aflcio.org

#### South Carolina AFL-CIO

265 Oak Grove Rd. Swansea, SC 29160 803-926-8680 www.sc.aflcio.org

#### South Dakota State Federation of Labor, AFL-CIO

P.O. Box 1445 Sioux Falls, SD 57101 605-339-7284 fax 605-339-7285 www.sd.aflcio.org

#### Tennessee AFL-CIO Labor Council

1901 Lindell Ave. Nashville, TN 37203 615-269-7111 fax 615-269-8534 www.tn.aflcio.org

#### **Texas AFL-CIO**

1106 Lavaca St., Suite 200 Austin, TX 78701 512-477-6195 fax 512-477-2962 www.tx.aflcio.org

#### **Utah AFL-CIO**

2261 S. Redwood Road, Suite M Salt Lake City, UT 84119 801-972-2771 fax 801-972-9344 www.ut.aflcio.org

#### **Vermont State Labor Council, AFL-CIO**

P.O. Box 858 Montpelier, VT 05601 802-223-5229 fax 802-223-1123 www.vt.aflcio.org

#### Virginia AFL-CIO

5400 Glenside Drive, Suite E Richmond, VA 23228 804-755-8001 fax 804-755-8005 www.va.aflcio.org

#### Washington State Labor Council, AFL-CIO

321 16th Ave. South Seattle, WA 98144 206-281-8901 fax 206-352-9415 www.wa.aflcio.org

#### West Virginia AFL-CIO

501 Leon Sullivan Way, Suite 304 Charleston, WV 25301 304-344-3557 fax 304-344-3550 www.wv.aflcio.org

#### **Wisconsin State AFL-CIO**

6333 W. Bluemound Road Milwaukee, WI 53213 414-771-0700 fax 414-771-1715 www.wi.aflcio.org

#### **Wyoming State AFL-CIO**

500 Randall Avenue Cheyenne, WY 82001 307-635-2823 fax 307-635-8516 www.wy.aflcio.org

# **APPENDIX 2:**Contract Language — CAF Checkoff

#### Sample Contract Language Campaign Assistance Fund Checkoff

The Employer agrees to withhold the amount per hours worked or per payroll period from an employee's wages as designated by the employee as a contribution to the International Brotherhood of Boilermakers Campaign Assistance Fund (CAF) upon presentation to the Employer of a signed voluntary individual written authorization, on a form to be provided by CAF, to make such deductions. No later than fifteen (15) days after the end of the month during which the deductions are made, the Employer shall transmit to the office of the Union's International Secretary-Treasurer, in one check or wire transfer, the total amount deducted and a list setting forth, as to each contributing employee, the employee's name, address, occupation or position, Social Security number, rate of CAF payroll deduction by payroll or other designated period, and total amount deducted and remitted in that check or wire transfer. Obtaining the signed authorizations shall be the responsibility of the Union. Authorization for such deduction is entirely voluntary on the part of each employee, and following his/her written authorization any such employee may revoke his/her authorization at any time upon giving written notice to the Employer and the Union, and the Employer shall implement such revocation beginning with the payroll period that begins after such notice. The parties acknowledge that the Employer's costs of administration of this CAF payroll deduction and transmission have been taken into account by the parties in their negotiation of this Agreement and have been incorporated in the wage, salary, and benefits provisions of this Agreement.

Note: Your employer is likely to ask for this or similar language: "The union shall hold the employer harmless and defend the employer in any litigation resulting from the employer's compliance with this section that entails an allegation that the employer's compliance provides an unlawful payment or benefit to the union."

Don't just give it to them; bargain for it. If you have any questions about what kind of CAF checkoff contract language is lawful or appropriate, please contact the DGA.

# **APPENDIX 3:**Sample Letter Demanding CAF Checkoff

Local Lodge # Intl. Brotherhood of Boilermakers Street Address City, State, Zip

Date

Company Name Street Address City, State, Zip

Dear:

The International Brotherhood of Boilermakers, Iron Ship Builders, Blacksmiths, Forgers, and Helpers Local Lodge #\_\_\_\_\_ (the Union) represents members working for your corporation (including its subsidiaries, branches, divisions, and affiliates, if applicable). The Federal Election Campaign Act, 2 U.S.C. § 441b(b)(6), provides that:

"Any corporation, including its subsidiaries, branches, divisions, and affiliates, that utilizes a method of soliciting voluntary contributions or facilitating the making of voluntary contributions, shall make available such method, on written request and at a cost sufficient only to reimburse the corporation for the expenses incurred thereby, to a labor organization representing any members working for such corporation, its subsidiaries, branches, divisions, and affiliates."

This letter is the written request which will obligate the corporation to make available to the Union the methods of soliciting voluntary contributions, and facilitating the making of voluntary contributions, that are used by the corporation (including its subsidiaries, branches, divisions, and affiliates, if applicable).

We request that you explain all such methods. We will then determine which, if any, of these methods the Union will also use, subject to the Union's obligation to reimburse the corporation for any fair and reasonable expenses incurred thereby.

To minimize unnecessary paperwork, this request is intended to be of a continuing nature. If the corporation (or its subsidiaries, branches, divisions, and affiliates, if applicable) does not now but later does utilize a method of soliciting voluntary contributions, or facilitating the making of voluntary contributions, we expect the corporation to promptly advise the Union of that action. The Union will then determine whether or not to use any such methods as described above.

Sincerely yours,

Business Manager or Local Lodge President

c: Intl. President Intl. Vice Pres.

### APPENDIX 4: CAF Checkoff Authorization Form — Western States Only



## BOILERMAKERS CAMPAIGN ASSISTANCE FUND (CAF) CHECK-OFF AUTHORIZATION FORM

#### **WESTERN STATES**

I authorize, freely and voluntarily, my employer to deduct from my earnings the sum indicated below to be remitted to the International Brotherhood of Boilermakers Campaign Assistance Fund (CAF) with the understanding that this voluntary contribution may be used by CAF for political purposes, including contributions to support candidates for local, state, and federal offices. I understand my right to refuse to contribute without reprisal and that any listed guideline amount is merely a suggestion and I am free to contribute more, less, or nothing at all without favor or disadvantage.

I authorize the Western States Vacation Trust to deduct from my vacation pay an amount equal

to 3.13% or, if designated next, then% of said pay and forward said amount to CAF in care of the International Secretary-Treasurer, 753 State Ave, Ste 565, Kansas City, KS 66101.						
Name (please print)			Signature			
Address			Name of Employer			
City	State	Zip Code	Occupation or Position			
			ect and report the name, address, occupation, and ore than \$200 per year.			

Contributions or gifts to CAF are not deductible for federal income tax purposes.

### APPENDIX 5: CAF Checkoff Authorization Form — All Others

I authorize and request, freely and voluntarily sum of \$ per hour paid or the sum onthly said amount to the International Brot (CAF), c/o the International Secretary-Treasure.	um of \$ per payro therhood of Boilermakers C	all period and to forward the ampaign Assistance Fund					
I understand that this voluntary contribution may be used by CAF for political purposes, including contributions to support candidates for local, state, and federal offices. I understand my right to refuse to contribute without reprisal and that that any contribution amount suggested to me is merely a suggestion, and that I am free to contribute more, less, or nothing, without favor or disadvantage. I reserve the right to revoke this voluntary authorization at any time by giving written notice of such revocation to the Employer and the Union.							
Federal law requires CAF to use its best effor and name of Employer of every person who c	-	-					
Contributions or gifts to CAF are not deductibe as suggestions. I am free to subscribe more, le							
Name of Company (please print)							
Signature							
Name (please print)							
Social Security Number							
Address							
City	State	Zip					

### APPENDIX 6: CAF Checkoff Authorization Form — Credit Union

I authorize, freely and voluntarily, the Credit Union to deduct from my account the sum indicated below each week/month/year to the International Brotherhood of Boilermakers Campaign Assistance Fund (CAF) with the understanding that this voluntary contribution may be used by CAF for political purposes, including contributions to support candidates for local, state, and federal offices. I understand my right to refuse to contribute without reprisal, and that any guideline amount is merely a suggestion and I am free to contribute more, less, or nothing at all without favor or disadvantage.

I reserve the right to revoke this voluntary authorization at any time by giving written notice of such revocation to CAF.

I hereby authorize my Credit Union to deduct from my account the sum of \$\_\_\_\_.\_\_ each week/month/year and forward said amount to CAF, c/o the International Secretary-Treasurer, 753 State Avenue, Ste 565, Kansas City, KS 66101.

Name of Credit Union (please print)	Signature		
Name (please print)	Address		
Social Security Number	City	State	Zip
Employer	——————————————————————————————————————	n/Job Title	

Note: Contributions or gifts to CAF are not deductible for federal income tax purposes. Federal law requires CAF to use its best efforts to collect and report the name, address, occupation, and name of Employer of every person who contributes more than \$200 per year.

# **APPENDIX 7: Secretary of State Website Links**

YOUR SECRETARY OF STATE is usually responsible for administering all statewide elections and making known the rules governing elections. Websites maintained by these state officials offer information on voter registration, absentee voting, vote by mail, voter deadlines, voter identification cards, polling hours and locations, election results, frequently-asked questions, and much more.

Alabama

www.sos.state.al.us

Alaska\*

www.elections.alaska.gov

Arizona

www.azsos.gov

Arkansas

www.sos.arkansas.gov

California

www.sos.ca.gov

Colorado

www.sos.state.co.us

Connecticut

www.ct.gov/sots

Delaware

www.sos.delaware.gov

Florida

www.dos.myflorida.com

Georgia

www.sos.ga.gov

Hawaii\*

www.elections.hawaii.gov

Idaho

www.sos.idaho.gov

Illinois

www.cyberdriveillinois.com

Indiana

www.in.gov/sos/

Iowa

www.sos.state.ia.us

Kansas

www.kssos.org

Kentucky

www.sos.ky.gov

Louisiana

www.sos.louisiana.gov

Maine

www.maine.gov/sos

Maryland

www.sos.maryland.gov

Massachusetts

www.sec.state.ma.us

Michigan

www.michigan.gov/sos

Minnesota

www.sos.state.mn.us

Mississippi

www.sos.ms.gov

Missouri

www.sos.mo.gov

Montana

www.sos.mt.gov

Nebraska

www.sos.ne.gov

Nevada

www.nv.sos.gov

New Hampshire www.sos.nh.gov

New Jersey

www.state.nj.us/state/

New Mexico

www.sos.state.nm.us

New York

www.dos.ny.gov

North Carolina www.sosnc.gov

North Dakota www.sos.nd.gov

Ohio

www.sos.state.oh.us

Oklahoma

www.sos.ok.gov

Oregon

www.sos.oregon.gov

Pennsylvania www.dos.pa.gov

Rhode Island www.sos.ri.gov South Carolina www.scsos.com

South Dakota www.sdsos.gov

Tennessee

www.sos.tn.gov

Texas

www.sos.state.tx.us

Utah\*

www.elections.utah.gov

Vermont

www.sec.state.vt.us

Virginia

www.commonwealth.virginia.gov

Washington www.sos.wa.gov

West Virginia www.sos.wv.gov

Wisconsin

www.sos.state.wi.us

Wyoming

www.soswy.state.wy.us

\*This site lists the agencies responsible for those functions.

# **APPENDIX 8:**Sample Questionnaire for Selecting Candidates to Endorse

#### The International Brotherhood of Boilermakers General Candidate Questionnaire

Name: State: Office Sought: Party Affiliation:

- 1. Why are you running for office, and why should Boilermaker families support your candidacy?
- 2. What experiences qualify you to hold the position you seek?
- 3. What are the most important issues facing your constituents, and what would you do to address them if elected?
- 4. What is your position on collective bargaining rights for all workers, both public and private sector, and what is your position on "right-to-work" laws?
- 5. Do you anticipate a primary challenge?
- 6. Please provide some background information on the qualifications of your campaign manager and campaign consultants.
- 7. What are you making generally known about your anticipated fundraising needs and about your plan to meet those goals?
- 8. Who is supporting your candidacy, and how many endorsements have you received to date?
- 9. What other labor organizations are you speaking to, and with which labor organizations do you have a close relationship?
- 10. Describe your positions on key Boilermaker issues, e.g. investments in clean coal technology, investments in naval shipbuilding and repair, fair trade, and protecting the social safety net (unemployment insurance, pensions, Social Security and Medicaid).

# **APPENDIX 9:**Sample Endorsement Letter

Date

Candidate Name Candidate Campaign Name Campaign Address 1 Campaign Address 2

Dear (Candidate Name):

On behalf of the members of the International Brotherhood of Boilermakers, Iron Ship Builders, Blacksmiths, Forgers, and Helpers Local Lodge \_\_\_\_\_\_, I am pleased to offer our union's endorsement of your candidacy for (describe here whatever elected position they are running for, example: Pennsylvania's 7th Congressional District in the U.S. House of Representatives).

We know that you share our commitment to economic justice for working families, and will continue your efforts to create job opportunities for Boilermakers in (*your county, state or region*). The Boilermakers union looks forward to working with you to ensure the success of your campaign. We know that, together, we can advance a pro-labor agenda in (*Congress, your State House, etc.*) that will strengthen our economy, protect worker's rights, and restore America's leadership on so many pressing challenges.

As always, please keep us advised of any matters on which we may be of assistance.

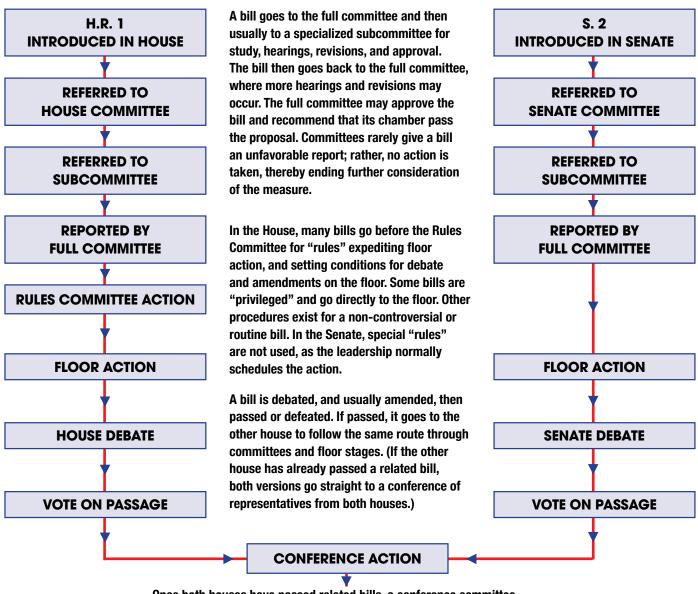
Sincerely,

Name Local Lodge # and Title

cc: Cecile Conroy, Director, Department of Government Affairs (your International Vice President) (your LEAP Committee, other local officers, etc.)

### APPENDIX 10: How a Bill Becomes a Law

This diagram shows the most typical way in which proposed legislation is enacted into law. There are more complicated, as well as simpler routes, and most bills never become law. The process is illustrated with two hypothetical bills, House Bill Number 1 (H.R. 1) and Senate Bill Number 2 (S. 2). Bills must be passed by both houses in identical form before they can be sent to the president.



Once both houses have passed related bills, a conference committee of members from both houses is formed to work out any differences. The compromised version from this conference is then sent to each house for final approval before going to the president.

#### PRESIDENT CAN SIGN OR VETO THE BILL

A compromise bill approved by both houses is sent to the president, who can sign it into law or veto it and return it to Congress. Congress may override a veto by a two-thirds majority vote in both houses; the bill then becomes law without the president's signature.

## **APPENDIX 11:**Structure of the Executive Branch

The Executive Branch of the United States consists of the president, the vice president, and 15 cabinet-level executive departments.

#### THE PRESIDENT

The Executive Office of the President (Overseen by White House Chief of Staff)

- Council of Economic Advisers
- Council on Environmental Quality
- National Security Council and Homeland Security Council
- Office of Administration
- Office of Management and Budget
- Office of National Drug Control Policy

- Office of Science and Technology Policy
- Office of the United States Trade Representative
- Office of the Vice President
- Executive Residence
- The White House

#### **CABINET MEMBERS**

- Department of Agriculture
- Department of Commerce
- Department of Defense
- Department of Education
- Department of Energy
- Department of Health and Human Services
- Department of Housing and Urban Development
- Department of the Interior

- Department of Justice
- Department of Labor
- Department of State
- Department of Transportation
- Department of the Treasury
- Department of Homeland Security
- Department of Veterans Affairs

#### Important Independent Agencies/Government Corporations

(For full list, go to: www.usa.gov/agencies)

- Equal Employment Opportunity Commission
- Federal Labor Relations Authority
- Federal Mediation and Conciliation Service
- Federal Retirement Thrift Investment Board
- Occupational Safety and Health Review Commission
- Office of Special Counsel
- General Services Administration
- Merit Systems Protection Board
- National Labor Relations Board
- National Mediation Board
- Office of Personnel Management
- Pension Benefit Guaranty Corporation
- United States Postal Service

# **APPENDIX 12:** Structure of the House Leadership

#### Speaker of the House

- Presiding officer of the house
- Elected by the full House
- Spokesperson for majority in the House
- Second in line of presidential succession
- Influences the committee(s) to which a new member is assigned

#### **Majority Leader**

- Director of majority party's legislative strategy
- Formulates party's legislative program
- Arranges and steers House legislative schedule
- Traditionally succeeds speaker

#### **Minority Leader**

- Spokesperson for minority party in House
- Formulates party's legislative program
- Directs minority party's legislative strategy
- Organizes party forces to counter legislative strategy of the majority

#### **Majority Whip**

- Serves as vote seeker and tally keeper
- Lobbies members to vote with party
- Works closely with majority leader and committee chairs
- Traditionally succeeds majority leader

#### Minority Whip

- Serves as vote seeker and tally keeper
- Lobbies minority members to vote with party
- Works closely with minority leader and ranking committee members on legislative strategy
- Traditionally succeeds minority leader

#### **Standing Committees**

# **APPENDIX 13:** Structure of the Senate Leadership

#### President of the Senate (Vice President of the United States)

The vice president's only constitutionally-mandated responsibility is to be the presiding officer of the Senate.

- Has no vote except to break a tie
- Recognizes senators desiring to speak
- Enforces decorum in the Senate
- Informally assists president with legislative agenda
- Appoints senators to House-Senate conference committees

#### **President Pro-Tempore**

- Assumes duties of Senate president in absence of vice president
- May vote on all matters, not just to break tie
- Chosen by full Senate, usually most senior member of the majority party
- Appoints a substitute to preside when absent

#### **Majority Leader**

- Chief spokesperson for majority party
- Controls legislative calendar on Senate floor and schedules bills for consideration
- Formulates party's legislative program with president pro-tempore

#### **Minority Leader**

- Chief spokesperson for minority party
- Works with majority leader on Senate schedule
- Formulates party's legislative program

#### **Majority Whip**

- Serves as vote seeker and tally keeper for majority party
- Lobbies members to vote with party

#### **Minority Whip**

- Serves as vote seeker and tally keeper for minority party
- Lobbies minority members to vote with party

#### **Standing Committees**

# **APPENDIX 14:**The National Labor Relations Board

The National Labor Relations Board (NLRB) was established by Congress in 1935 to administer the National Labor Relations Act (NLRA), the primary law that governs relations between unions, employees, and employers in the private sector. The Act guarantees employees the right to organize and to bargain collectively with their employers or to refrain from such activities. The Act, which generally applies to all employers involved in interstate commerce, implements the national labor policy of assuring free choice and encouraging collective bargaining as a means of maintaining industrial peace.

#### The NLRB has two primary functions:

- 1. To prevent and remedy unfair labor practices, whether committed by labor organizations or employers, and;
- 2. To establish whether or not certain groups of employees desire labor organization representation for collective bargaining purposes, and if so, what union.

#### The NLRB structure

The NLRB is organized into two major components: a five-member governing board and the office of general counsel.

The board is a quasi-judicial body that decides labor issues, while the general counsel investigates and prosecutes cases.

Board members are appointed by the president to five-year terms with Senate consent. Each year, one of the board positions expires.

The general counsel, appointed by the president to a four-year term with Senate consent, is independent from the board and is responsible for the investigation and prosecution of unfair labor practice cases and for the general supervision of the NLRB field offices in the processing of cases.

Each regional office is headed by a regional director who is responsible for making the initial determination in cases arising within the geographical area served by the region.

For more information, visit www.nlrb.gov.

The NLRB 65

# **APPENDIX 15: Glossary of Legislative Terms**

**Adjourn Sine Die** — Adjournment without definitely fixing a day for reconvening. Marks the official end of a congressional session.

AFL-CIO — The American Federation of Labor and Congress of Industrial Organizations (AFL-CIO) was established in 1955 by the merger of the AFL and the CIO. It is a voluntary federation of 55 national and international labor unions, representing nearly 12 million union members.

**Amendment** — Changes to a bill may be offered by committee report or during floor debate.

**Bill** — The form used for most legislation, whether permanent or temporary, general or special, public or private. Bills may be amended before passage.

**CAF** — Campaign Assistance Fund, the International Brotherhood's political action committee, a fund made up of voluntary donations from retirees, members, and their immediate families used to provide support for candidates for federal and other offices.

**Calendar** — The list of bills in consideration by a legislative body. As bills are reported from committees, they are placed on that body's calendar.

**Canvass** — A systematic check of a neighborhood or group, such as a workplace, to determine voters' political preferences or to solicit votes for a candidate.

Citizens United — A ruling by the U.S. Supreme Court in 2010 that tossed out the corporate and union ban on making independent expenditures and financing electioneering communications. It gave corporations and unions the green light to spend unlimited sums on ads and other political tools, calling for the election or defeat of individual candidates.

Cloakrooms — Both Republicans and Democrats, in each house, have small rooms under the galleries where members can go for rest, relaxation, informal conferences, and phone calls.

Closed or Gag Rule — Prohibits amendments not approved by the committee which brought the bill to the House floor. Under a "closed rule," which is granted by the Rules Committee, the House must either accept or reject the bill. The procedure is usually limited to tax and social security bills, which are complicated and highly technical. In other types of legislation, the Rules Committee generally grants an "open rule" so that amendments may be considered.

**Cloture** — Process by which debate can be limited in the Senate, other than by unanimous consent. Requires the vote of 60 senators present and voting.

Committee of the Whole House — To expedite its business, the House resorts to this parliamentary device, which enables it to act with a quorum of 100 instead of the normally required 218. The House itself becomes a "committee" by adoption of a simple resolution. All debate is confined to the pending bill, and amendments are considered under a five-minute rule. After it has considered a bill, the committee is dissolved, and the House then takes up the bill for final action. Most bills considered by the House are handled in this fashion.

**Co-Sponsor** — A member who adds his or her name formally in support of another member's bill. In the House, a member can become a co-sponsor of a bill at any point up to the time the last authorized committee considers it. In the Senate, a member can become a co-sponsor of a bill anytime before the vote takes place on the bill. However, a co-sponsor is not required, and therefore, not every bill has a co-sponsor or co-sponsors.

**Committee Reports** — Bills approved by committees are "reported" to the full body by being placed on that body's calendar.

Concurrent Resolution — Matters affecting the operations of both houses are usually initiated by means of concurrent resolutions, designated by "H. Con. Res." followed by its number if initiated in the House and by "S. Con. Res." together with its number if initiated in the Senate.

Conference Committee — The more controversial a bill may be, the more likely it will pass the Senate and House in different forms. Unless either body is willing to accept the changes of the other, the two versions must go to a Conference Committee to work out a compromise. An agreement, if reached, is known as a "Conference Report." It must then be approved by both the Senate and House.

**Constituency** — The body of people represented by a legislator, public official, or organization.

**Demographics** — Statistics describing a population by factors such as age, occupation, race, income, and education.

**Electorate** — The body of people entitled to vote in an election.

**Enacting Clause** — Every bill contains an enacting clause: "Be it enacted that . . ." At any time during debate on the bill, any member may "move to strike the enacting clause." A vote on such a motion is taken immediately. If the motion carries, the bill is virtually dead.

**Engrossed Bill** — When the House, for example, has completed its action on a bill, the original bill, together with the House amendments, is rewritten by the enrolling clerk. The result, printed on blue paper, is the engrossed bill — which at this point becomes known as an "Act," signifying that it has passed one house of the Congress.

**Filibuster** — A device, used only in the Senate, to delay or prevent a vote by time-consuming talk. Can be stopped only by a 60-member vote of the senators present and voting (cloture).

General Accounting Office (GAO) — The investigative arm of Congress, charged with examining matters relating to the receipt and disbursement of public funds. GAO performs audits and evaluations of government programs and activities.

**General Election** — A final election involving all or most constituencies of a state or nation in the choice of candidates.

**Get-Out-The-Vote (GOTV)** — A targeted effort to get voters to the polls on Election Day.

**H.Con.Res.** — Designates a House Concurrent Resolution. These must be approved by both the House and Senate before they can become effective. A concurrent resolution does not require the president's signature and does not have the force of law. It expresses the opinion of Congress and is used to take joint action.

H.J.Res. — Designates a House Joint Resolution. Either an "H.R." or an "H.J.Res." becomes a law when passed by both the House and Senate in identical form, and signed by the president. In practice, there is little difference between the content of a bill and that of a joint resolution. The most common usage of H.J.Res. is to continue an existing law. A joint resolution to amend the Constitution does not require the president's signature but must be approved by two-thirds vote of each chamber.

**H.R.** — The initials "H.R." before the number designate a bill originating in the House and mean "House of Representatives."

**Incumbent** — The person currently holding an elected office.

**Independent** — A voter or candidate who is neither officially nor unofficially identified with a political party.

Independent Expenditure — A political campaign communication that expressly advocates the election or defeat of a clearly-identified candidate that is not made in cooperation, consultation, or concert with or at the request or suggestion of a candidate, candidate's authorized committee, or a political party.

**Joint Resolution** — There is little practical difference between a bill and a joint resolution, and the two forms are often used interchangeably. Both are subject to the same procedure except for a joint resolution proposing an amendment to the Constitution.

**LEF** — Legislative Education Fund, the Boilermakers' nonfederal 527 account financed by local lodge general treasury payments of 25 cents per member per month used for election-related purposes, or only insubstantially for other purposes, such as legislative activities. Contributions to state candidates, state party non-federal accounts, and state PACs are subject to state laws.

**Lobbyist** — Someone who tries to influence public officials on behalf of or against a specific cause.

**Marginal District** — A legislative district where a small majority of the voters tend to favor one political party.

Markup — After public hearings, a subcommittee will go into executive (either closed or open) session to "mark up" a bill; i.e., to write amendments into it, delete sections, or revise the language. The subcommittee may decide to report the bill favorably to the full committee, with or without amendments, or suggest that the bill be tabled. Each member of the subcommittee has one vote.

**Message** — The deliberate theme or image a campaign uses to convince voters to vote for a candidate or issue.

**Name I. D.** — The ability of the electorate to recognize a candidate's name.

**Omnibus Bill** — A legislative proposal concerning several separate but related items.

**On The Floor** — The member is in the Senate or House chamber, as the case may be.

One-Third Rule — A Federal Election Commission regulation that restricts treasury expenditure for certain Campaign Assistance Fund fundraising costs to one-third of the resulting voluntary contributions to CAF.

Ordered Reported — A full committee approves a bill and orders it "reported" (referred) to the House or Senate. This means that the bill has cleared the committee but is not quite ready for floor action. The committee first must write a report explaining the bill. The bill and the report are then filed in the House or Senate, and at that point the bill is considered reported.

**PAC** — Political action committee formed to raise and spend money to support or oppose candidates for elective office.

Pairing — The House has an established system for "pairing" members so that they can register an opinion even though not present on roll-call votes. These pairs are not counted in determining the vote on an issue. Pairing is also practiced in the Senate but on a more informal basis, with arrangements of pairs left up to individual senators. If one member is absent and the other present during a vote, the latter is obligated not to vote.

**Phone Bank** — The concentrated use of telephones, usually from one or more centralized locations, to encourage people to support a candidate or issue, or get out the vote.

**Point of Order** — Device used to stop any pending business in the House or Senate to ensure the session conforms with proper procedure. Often used to (1) force a quorum call, (2) remove bill language that does not pertain to the purpose of the bill, or (3) remove from the record any words spoken in violation of the rules.

**Precinct** — The smallest political subdivision of an election district (ward), where the actual voting and vote tabulation take place.

**Primary** — An election to nominate candidates for public office or to elect delegates to a nominating convention. "Open" primaries are those in which all voters can participate. "Closed" primaries are those in which only registered party members can participate.

**Purge** — To remove voters' names from the list of persons eligible to vote due to death, relocation outside the district, or failure to vote in recent elections.

**Quorum** — Number of members needed to be present to conduct business, 51 in the Senate, 218 in the House. Any member may force a roll call to bring in stragglers.

**Recommit** — The minority party of the House has the right to move to recommit a bill to its originating committee just before the final vote is taken. Such a motion, if voted, usually means that the bill is dead.

**Referendum** — A legislative or constitutional issue decided by direct vote of the electorate.

**Rule of Germaneness** — Used to knock out language that does not pertain to the purpose of the bill. Also used to kill an appropriation where the expenditure has not been previously authorized by a separate bill.

**S.** — The initial "S." before the number designates a bill originating in the Senate and means "Senate."

**Sample** — Term used to describe the group of people selected to participate in a public opinion poll.

**S.Con.Res**. — Designates a Senate Concurrent Resolution. These must be approved by both the House and Senate before they can become effective. A concurrent resolution does not require the president's signature and does not have the force of law. It expresses the opinion of Congress and is used to take joint action.

S.J.Res. — Designates a Senate Joint Resolution. Either an "S.R." or an "S.J.Res." becomes a law when passed by both the House and Senate in identical form and is signed by the president. In practice, there is little difference between the content of a bill and that of a joint resolution. The most common usage of "S.J.Res." is to continue an existing law. A joint resolution to amend the Constitution does not require the president's signature but must be approved by two-thirds vote of each chamber.

**Simple Resolution** — A matter concerning the rules, operation, or opinion of the body, designated "H. Res." or "S. Res." Simple resolutions are considered only by the body in which they are introduced and do not carry the weight of law.

**Special Election** – An election held between general elections to fill a vacancy.

**Sponsor** — The person who proposes a bill or resolution to a body of Congress. A bill must have a sponsor to be introduced.

**Super PAC** — A type of independent political action committee that may raise unlimited sums of money from corporations, unions, individuals, and associations but is not permited to contribute to or coordinate directly with parties or candidates.

Suspension of the Rules — On the first and third Mondays of each month and during the last six days of a session, the speaker may entertain a motion to suspend the rules. If two-thirds (of a quorum) vote affirmatively, a bill may be brought up immediately and acted upon. Debate is limited to 20 minutes on each side. No amendments are permitted.

**Targeting** — The scientific selection of certain groups, areas, or precincts by a campaign for concentrated effort, based upon past voting trends.

**Ticket-Splitting** — The practice of "splitting" one's votes between candidates of opposing parties and not voting for one party's entire slate of candidates.

**Treasury Funds** — A union's checking and/or savings accounts financed by members' dues. There are restrictions on how union treasury funds can be used in federal and state elections.

**Voluntary Funds** — Contributions by members to the Campaign Assistance Fund that may by contributed to candidates for federal office.

**Well** — The area in front of the speaker's podium from which House members may address the House. Senators speak from their desks.

Whip — Both parties, in both houses, elect a "whip," or assistant leader. He keeps members advised on the legislative program, rounds up members for important votes, and keeps his party's leadership informed, via "nose counts," on how many votes it can expect for and against a measure.



#### Notes

#### Notes

This guide belongs to:	
Local Lodge #	
LEAP Chairman	
Phone:	
Email:	
LEAP Coordinator	
Phone:	
Email:	
Retiree Coordinator	
Phone:	
Email:	
Director, Department of Government Affairs: Cecile Co Phone: 202-756-2868  FAX: 202-756-2869  Email: cconroy@boilermakers.org  International Vice President:  International Rep:  Our U.S. Senators	nroy
Address: The U.S. Senate, Washington, D.C. 20510	
Our U.S. Representatives	
(Congressional Districts (CD) included in our local's geog	* <del>*</del>
CD#	
CD#	
CD#	
CD#	
Address: The U.S. House of Representatives, Washington	, D.C. 20515

<sup>\*\*</sup> My Representative

